



Aspetuck Valley Country Club

Weston, Connecticut

Chief Operating Officer, General Manager

Located in beautiful Fairfield County approximately 1 hour from Manhattan, Aspetuck Valley is considered the “club in the country” in the rolling hills of Weston and only a few miles from the shores of Long Island Sound. The Club was founded in 1967 when Weston was a bedroom community and a train ride to New York City. Today, many members live and work closer to the Club. The Club’s heritage is one of a casual, friendly, family centric environment and has invested significantly in its infrastructure to support this style of club life. Junior golf, tennis and swimming programs are vibrant and robust. Over the last 20 years, the Club has invested over \$24,000,000 into tangent land acquisition, golf course renovations, a new clubhouse and new tennis complex. The new pool and paddle complex was completed in 2010 at a cost of \$4,500,000 alone. Aspetuck is regarded as having the best food program in the area with a range of dining options both in the clubhouse and poolside. There are 335 total members with 275 full privilege golf members.

The 164 acre campus is home to the Hal Purdy design 18 hole golf course and practice facility, 9 Har-Tru tennis courts with pro-shop and viewing deck, 4 paddle courts with lodge, swimming pool with locker rooms and poolside restaurant. The 19,000 ft clubhouse, completed in 1992, serves the members in its 75-seat grill room and bar, main dining room which seats 100 and the 200 seat terrace overlooking the golf course. There is also the Library for intimate private events. Recent golf course enhancements include a new irrigation system, pond and water feature reconstruction, renovation of the bunker complexes, reshaping of many fairways and an aggressive tree program. Anticipated capital projects include a new turf care center, cart storage and practice facility.

Total gross revenues are \$7.0 million with dues comprising approximately \$3 million, initiation fee revenue is \$1 million, food and beverage revenues is \$1.4 million with \$165,000 or less than 12% generated from private events. The Club hosts few outings or “public” events. Revenues from all sports operations exceed \$600,000. There are approximately 15,600 golf rounds played annually with no tee times. Initiation fee is \$75,000 with full privilege dues of \$12,000.

The new COO/General Manager will report to the Club President and have all department heads reporting directly. The management group is viewed as high performance, requiring an excellent communicator to each department head and to the group as a team alike. The successful candidate will be an outgoing, affable professional, smart and savvy to effectively interface with the casual yet sophisticated and successful membership. Excellent leadership skills are critical along with proven success in providing the board and committee’s leadership by way of creative options, industry trends and benchmarking data. The position requires effective leadership when working with both municipal and state agencies and contractors alike.

Compensation: The Club will offer a compensation package indicative of full services clubs in Fairfield county including a competitive base salary, performance bonus and the usual and customary expenses and perquisites. Please forward a cover letter specific to this position and resume in confidence to Alison@denehyctp.com.

We always appreciate your suggestions for and thoughts on qualified candidates.