

# Woman's Athletic Club of Chicago Chicago, Illinois



## General Manager

Founded in 1898, the Woman's Athletic Club is the first athletic club for women in America. Created "by ladies for ladies," it elected Mrs. Philip D. Armour its first president. The prestigious membership included prominent society and business names such as McCormick, Ryerson and Swift. Members conceived of an oasis for women who sought a "retreat where health, grace and vigor can be restored."

In 1929 the Club moved into its own building on North Michigan Avenue. In 1991 this architectural treasure, designed by renowned architect Philip B. Maher, received landmark status in recognition of its beautiful and historically significant exterior.

The Club is a distinctly private, member-owned athletic and social club whose membership is limited to women. The Club's 90,000 square foot, seven story building houses a full service athletic facility and maintains a professional staff of exercise instructors and personal trainers. An active exercise class schedule offers Yoga, Pilates, water aerobics, lectures, workshops and other fitness and lifestyle services, all dedicated to the wide range of ages at the Club. Additional athletic facilities include a swimming pool, spa and salon services, fitness facility and wide range of activities. Excellent junior programming includes ballet and water sports. A well-regarded food and beverage program is offered, with formal dining, under the purview of an excellent executive chef who provides progressive cuisine and caring service. Other amenities include a diverse, active event calendar offering lectures, outings and special events.

Total annual revenues exceed \$2.8 million with \$1.7 million generated from dues and \$1.2 million in food and beverage sales.

The ideal candidate will have 7+ years of progressive management experience in a private club setting, with a proven record of strong financial and operational skills. City club experience, while not preferred, is not required. The ideal candidate will have successes in leading an active committee and board system. Providing guidance and leadership to the Board and to an established group of department heads is paramount. Strong food and service experience and detailed knowledge of all areas of club operations are required. Membership retention and recruitment skills as they relate to private clubs are highly desirable. The General Manager must be a visible, enthusiastic, energetic and articulate (verbally and written) professional who can interact with a sophisticated membership and diverse staff.

The ideal candidate will make significant impact by creating strategies and developing plans around membership recruitment and retention, capital planning, shaping and enhancing a food and beverage program, and further unifying the management team.

Compensation: The Club will offer a compensation package indicative of a full service city club in a metropolitan area, including a competitive base salary, performance bonus and the usual and customary expenses and perquisites.

Interested candidates should contact Dan Denehy with questions about this opportunity. Candidates should submit a compelling cover letter and current resume to both Dan Denehy at **[dan@denehyctp.com](mailto:dan@denehyctp.com)** and to Alison Savona at **[alison@denehyctp.com](mailto:alison@denehyctp.com)**. We are always eager to hear candidate recommendations from top managers as well.