

Belle Haven Country Club Alexandria, Virginia



General Manager

Founded in 1924 and located just across the Potomac River from Washington, DC, Belle Haven has evolved from a modest 9-hole golf course and clubhouse along the river to a private, full-service country club spanning 150 acres and boasting an 18 hole, Arthur Hills designed course that hosts 25,000 rounds annually. A \$35 million Master Plan was developed and implemented between 2002 - 2005 to update and enhance the 68,000 sq. ft. clubhouse, golf course, tennis courts, indoor tennis and fitness facility, and Club grounds. The beautiful Federal and Georgian style clubhouse now offers a variety of dining options including informal and formal restaurants, family dining, bar and lounge, terrace and patio dining. The Club, by design, provides multiple dining experiences for adults, children and families. For special events, the Club can accommodate functions of up to 300 in their ballroom with golf course views, or for smaller groups in the more intimate Potomac room offering spectacular river views. Amenities include five indoor and eight outdoor tennis courts, two seasonal paddle courts, tennis pro shop, full service golf shop and practice facilities, driving range, a 2,500 sq.ft. fitness center, men's and ladies locker rooms, sauna and steam rooms, swimming pool, children's pool and children's activity center. Junior programming is very active at Belle Haven with youth activities offered in tennis, swimming, golf, fitness, Tae Kwon Do, dance, gymnastics and summer camps. The Club currently has 1,067 members with 683 being full-privileged.

The Clubhouse is open Tuesday through Sunday throughout the year. Golf, tennis and fitness amenities are available seven days a week with the pool being open seasonally. The Club has several dining options to accommodate adults as well as families. Dining is available Tuesday through Sunday with the exception of Friday nights for Family Casual Dining. Patios and terrace spaces are open seasonally for outdoor dining and the Club also offers casual food service at its 19th Hole and Center Court/Sharks Café seasonally. Annual gross revenues are \$13.7 million. Food and beverage sales total \$4.4 million. There are approximately 160 year round employees with staff reaching approximately 240 in the height of season.

The General Manager has full responsibility for all aspects of operations, reporting to the 12- member Board of Directors. He/she will lead the management team which includes the Controller, Membership Director, Executive Chef, Director of Catering, Director of Food & Beverage, Housekeeping Director, Tennis Professional, Golf Professional, Golf Course Superintendent, Director of Fitness, Maintenance Director and Director of Security. The General Manager will also indirectly supervise all employees of the Club. He/she will interact with the membership, both through the Club's committee structure and through daily contact.

This successful candidate must have proven experience leading, managing, and motivating a complete, full service country club and its staff. A seasoned, intelligent individual is required to discuss and manage all aspects of the Club's operations as well as communicate effectively with the Board, staff and a DC-sophisticated membership. The successful candidate will be excellent at helping to support an effective, engaged committee system while also providing strategic and thoughtful options to the Board. Candidates must be technically sound in creating and defining a service culture that pervades the entire organization and be team builders at their core, with a keen ability to develop a cohesive management team and ensure effective cross departmental communication. Successful budgeting, a solid understanding of Club financials and effective internal controls will be successes of top candidates as well.

The General Manager will represent the Club in the community and must exhibit the highest level of personal and professional conduct both within and outside the Club. Critical is a visible presence, gravitas and sophistication required to command the respect of all constituencies along with an affable personality. Given the close proximity to Washington DC, ideal candidates will be politically savvy; able to lead with a deft hand and communicate with a political sensitivity.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

For more information or to suggest potential candidates, email both Dan Denehy at dan@denehyctp.com and Alison Savona at alison@denehyctp.com. If you are interested in this opportunity, please submit a compelling cover letter and resume to both Dan and Alison via email.