

Richmond County Country Club Staten Island, NY



General Manager

The Richmond County Country Club is located on Staten Island and is the only private club in New York City. The RCCC is a traditional family oriented, full service country club that features an 18-hole golf course, pro shop, driving range and practice area, eight Har-Tru tennis courts, swimming pool, fitness center, snack bar and two clubhouses (main and golf). The Club offers fine dining ranging from classical to contemporary cuisine with numerous theme night productions and the catering of weddings and other celebrations, golf outings and charity events. The Club is currently undergoing capital improvements totaling approximately \$3.5 million and includes renovations to the golf course, golf clubhouse, main clubhouse (ballroom) and pool area. Completion for all capital improvements is scheduled for April 2012.

The Club's 18-hole golf course was designed by Robert White, is a par 71 golf course and measures 6,619 yards. It hosts approximately 20,000 rounds and 25 golf outings annually. The golf clubhouse, located adjacent to the golf course, is closed on Mondays and open year round with the exception of the first three weeks of January. Amenities include the golf pro shop, men's lounge, women's lounge and men's & women's locker facilities. Continental breakfast service is available for golf members March through December with lunch and bar service also available.

The 48,000 sq. ft. main clubhouse offers four banquet rooms each private and unique, accommodating guest lists ranging from 20 to 200 and seasonal dining on the patio. Dinner service is available in the main clubhouse Wednesday through Sunday most of the year with Sunday dinner service subject to season. The Club is closed the first three weeks in January. Additional amenities include men's and women's locker Facilities and fitness center.

Currently, the Club has 478 members of which 257 are full privilege. Gross revenue is \$8.8 million with \$2.7 million derived from food and beverage sales. Approximately 12% of food and beverage sales are generated from private events.

The General Manager has full responsibility for all aspects of club operations, reporting to the Club President and Board of Directors. He/she will lead the management team which includes the Controller, Executive Secretary, F&B Manager, Maintenance Department Head, Tennis Professional, Pool Director, Director of Golf, Head Golf Professional and Golf Course Superintendent. The General Manager will also indirectly supervise all employees of the Club. He/she will interact with the membership, both through the Club's committee structure and through daily contact.

The successful candidate will have proven experience leading and managing all facets of a private club. With full P&L responsibility, the position requires a strong and innovative leader who will present new ideas and options to invigorate overall club member participation, golf operations and food and beverage programming. Candidates must possess strong communication, operational and financial skills and have the ability to work with active Board to proactively and thoughtfully bring options and solutions to the table and follow through to execution. Excellent candidates will have an understanding and appreciation of the game of golf and tournament operations. The candidate should also have a track record of developing and implementing a cross departmental service culture, one that highly values and is excellent at member recognition. The long tenured staff will require an experienced leader with strong communication skills and practices to develop and hold the staff accountable at the highest level. Visibility is important to the membership as well as someone who can enforce club rules in a professional and diplomatic manner. Marketing the Club to promote the value of membership to the current members as well as developing programs to successfully attract and engage new members are also important tasks of this role. Excellent candidates will also have experience managing capital projects. The incoming General Manager will look forward to being in front of the membership on a regular basis as well as work to develop and foster an environment of team work amongst the staff.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

For more information or to suggest potential candidates, email both Dan Denehy at dan@denehyctp.com and Alison Savona at alison@denehyctp.com. If you are interested in this opportunity, please submit a cover letter specific to this opportunity and resume to both Dan and Alison via email.