



Westchester Country Club - Rye, New York

General Manager

Westchester Country Club, a *Platinum Club of America*, is one of the largest and most prestigious private country clubs in the country. Located in a very affluent part of Westchester County, New York, the Club boasts a total membership of more than 1,400 families. The Club hosts approximately 44,000 rounds annually on two 18-hole championship golf courses (formerly the host to the Barclays Classic PGA Tour event), a nine-hole executive course and features an extensive practice area and a 20-acre driving range. Additional athletic facilities include: 15 Har-Tru and five grass tennis courts; an indoor sports center—including squash, swimming pool, fitness center, locker rooms and golf shop; and a separate beach club on 54 acres on Long Island Sound. The seasonal beach club features a one million gallon swimming pool, 145 cabanas, food and beverage facilities and 800 lockers. The main club, in addition to extensive food and beverage facilities, also features a 340-room hotel (formerly the Biltmore Hotel), two-thirds of which are leased annually to members as resident apartments.

Total annual revenues of Westchester exceed \$29 million with \$11.6 million in dues revenues, \$4.1 million in hotel room revenues, \$8.7 million from food and beverage activities, \$1.8 million in golf operations and \$2.5 million in beach club operations.

The position of General Manager reports directly to the Executive Director, Mr. Robert James, CCM, CCE (1996 Club Manager of the Year) who has provided outstanding leadership to the club since 1991. The new General Manager will be responsible for the day-to-day operations of the main clubhouse (including rooms division), sports house, beach club and ancillary facilities, services and concessions. He/she will coordinate and direct department managers for all food and beverage services, security, maintenance, housekeeping, rooms, locker rooms and concessions. The total annual budget for these operations is approximately \$14 million. This is a tremendous opportunity to work with, and learn from one of the finest management teams in the business and is very much in partnership with the Club's Executive Director.

Ideal candidates for the position will have a background in managing a high-quality hotel, city or country clubs, with exceptionally strong skills in food and beverage management (5-star quality), hotel systems, budgeting and finance, personnel development and management, construction and engineering, and highly developed member relations skills. The position requires a mature, well-rounded individual who presents a significant, well developed career, preferably has a hospitality degree and either has, or is pursuing the CCM designation.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com

DENEHY Club Thinking Partners

501 Kings Highway East - Suite 300, Fairfield, CT 06824

203.319.8228

www.denehyctp.com

