



Shooting Star - Jackson Hole, Wyoming

Director of Golf

Shooting Star, at the foot of the legendary Jackson Hole Mountain Resort, is located at one of the most beautiful places on earth. Teton County, one of the top 10 wealthiest counties in the United States is home to some of the best climbing, fly fishing and big mountain skiing in North America. Ski Magazine rates the resort as #1 in challenge; Powder Magazine rates Jackson as the second best place in America to live a mountain life style. The vast majority (over 97%) of Teton County is public land contained within Grand Teton and Yellowstone National Parks, Bridger-Teton and Targhee National Forests and the National Elk Refuge. While Teton County's population is estimated at over 24,000, the actual number of people in the valley can vary due to seasonal influxes of tourists and seasonal workers. Yet, there are a remarkable number of very high quality social, civic and cultural opportunities in Jackson Hole given its population. Wyoming is the most tax friendly state in the Union.

Shooting Star has been acknowledged as one of the finest private clubs constructed in recent time with its 18-hole, par 72 Tom Fazio designed golf course and Hart/Howerton designed clubhouse. In 2010, it was rated as the third best new private club in 2010 by Golfweek. The course measures 7568 yards and hosts approximately 4,600 rounds during its season which is generally May into October. Built on fourth generation ranchland, Fazio moved 2 million cubic yards of dirt and planted 2,500 trees. The 40,000 sq. ft. clubhouse was constructed with the finest finishes and materials and offers a world class spa and fitness center, board room/ private dining room and member social areas. The locker rooms and support areas are of five-star quality. The hub of larger social events, including Monday night football, is the Alpine Barn which provides ski lockers, separate ski storage, a children's activity center, and a catering kitchen.

The Club opened in July of 2009 and currently has 181 golf members and 54 social members. There are 100 building lots of which approximately 50 have sold at an average price of \$4.0 million per lot. The 18 hand hewn cabins have all closed at an average price north of \$4 million. Current initiation fee is \$100,000 for golf with dues of \$12,600. The Club's golf pro shop doubles as the Nordic skiing center in the winter while offering a state of the art golf simulator and social enclave year-round. Total golf operations revenue is \$800,000 and merchandise sales is \$264,000.

The Director of Golf will oversee all fiscal responsibilities and performance for the golf operations including planning, budgeting, forecasting, monitoring and corrective management. A key function of this role will be to develop strategies, golf events and golf programs to shape the golf playing and member experience. During the Ski season, the Director of Golf manages the Nordic skiing services, their retail operations, equipment rental and lesson program. The Director of Golf is also responsible for working with and through the golf course superintendent to maintain the 13 km of Nordic facilities.

This position reports to the General Manager/COO and will lead the golf department staff including the golf professionals, pro shop staff and outside services. He/she will oversee all golf shop and outside services operations and is responsible for ensuring that all members and guests receive outstanding customer service.

This position is year round and requires a PGA Professional who is an expert in golf instruction with experience in shaping the golf experience for a national membership. The successful candidate will be a strong leader and highly personable to engage with the sophisticated membership and to support the General Manager and Membership Director in membership and real estate sales. He/she must have effective organization and communication skills with proven success in recruiting, developing and retaining an outstanding professional staff.

The Director of Golf must be highly visible to the membership and develop programs to increase member usage, engagement and interaction relative to the golf operations. Excellent candidates will be experts in the game, instruction, rules and business of golf and have an established following and network in the golf industry. He/she must demonstrate a passion for and expertise in golf instruction, clinics, golf schools and golfer development programs across all player segments. The Director of Golf must also have a background in merchandising and understanding of current trends and best practices related to golf shop operations. The Club has earned PGA Merchandiser of the Year in the Rocky Mountain Section for the last two years.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

For more information or to suggest potential candidates, email both Dan Denehy at dan@denehyctp.com and Barbara McAuliffe at barbara@denehyctp.com. If you are interested in this opportunity, please complete the online candidate profile form at <http://denehyctp.com/submissions/> and submit a compelling cover letter and resume to both Dan and Barbara via email.

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