



CLUB thinking partners

Pittsburgh Golf Club – Pittsburgh, Pennsylvania

General Manager

The Pittsburgh Golf Club, established in 1896 and located in Squirrel Hill, is a multi-generational and family oriented club that boasts a rich history and tradition that is apparent as soon as you walk through the door. Andrew Mellon, Henry Clay Frick and Philander C. Knox were among the Club's early members. Restored, remodeled and redecorated many times in the past century, the PGC is a family club where members enjoy racquet sports, summer swimming, private parties and fine dining.

In 1912 the Club gave the golf course back to the City. Today, club facilities include two indoor Har Tru clay tennis courts, three outdoor Har Tru clay courts, two international squash courts (one singles and one doubles hard ball courts), swimming pool, wading pool and a fitness center. The Club offers junior programs in squash and tennis and a children's camp. Adult programs include fitness classes, personal training and lessons/clinics for squash and tennis.

The Club is open Tuesday through Sunday year round with the exception of Christmas. The 40,000 square foot clubhouse has dining and reception space for formal and informal dining that can accommodate up to 250 guests. Annual gross revenue is \$3.6 million; total food and beverage sales are approximately \$1.2 million of which 55% is generated from private events. The Club currently has 614 members; during the height of the season, the Club has 74 employees.

The General Manager will have full P&L responsibility and report to the President and Board of Governors. He/she will be expected to effectively represent the management team and navigate the Boardroom and present thoughtful options and ideas reflective of the membership needs. The General Manager will lead the management team that includes the Assistant General Manager, Controller, Executive Chef, Director of Racquets and Fitness, Pool Director (seasonal) and Office Manager and will also indirectly supervise all employees of the Club. The next General Manager should be a team player and team builder who can establish a climate and culture where team collaboration and personalized service flourishes.

The General Manager must possess strong operational and financial skills and strive for excellent service and exceptional standards of quality with an eye for detail in all areas of service, maintenance and housekeeping. Successful candidates will have a passion and intimate knowledge of food and service operations and dining programming to increase member dining participation. Understanding of pool and tennis operations and programming will also be important in this role.

The incoming General Manager will interact with the membership, both through the Club's committee structure and through daily contact. The Candidate must have a member focused attitude with an outgoing personality and outstanding people skills to interact with the familial membership and staff. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment with members of all ages are key attributes for the next General Manager.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

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