



## **Adirondack Mountain Reserve - Ausable Club St. Huberts, New York**

### **General Manager**

Incorporated in 1887, the Adirondack Mountain Reserve consisted of 45,000 acres of environmentally protected land in the Adirondack High Peaks Region of Upstate New York. The land was purchased by a small group of men from New York City who wanted to protect the beautiful Adirondack land from logging; a thriving industry in the late 1800's. A large hotel near the Reserve called the Beede House was purchased by the Reserve and then burned to the ground in 1889. Miraculously, the current building was constructed in a six month period and opened as the St. Hubert's Inn in 1890. More and more New Yorkers were made aware of the property and the owners of the Reserve decided to turn the property and the Inn into a Member equity private club. The building name was changed to the Ausable Club and was founded in 1906. The same Ausable Club building still stands today and is a very seasonal, private club situated within which is now 7,000 acres of club-owned land of the Reserve. The clubhouse is listed on the National Register of Historic Places and has a charitable arm called the Ausable Club Preservation Foundation. The clubhouse is 40,000-sq-ft with 30 guestrooms, various dining rooms, a large living room/library, two balconies and a wrap-around porch that all have stunning views of Giant Mountain and the golf course. The property also features a four mile stretch of the East Branch of the Ausable River, ten club cottages, a 9-hole golf course, 6 Har-Tru tennis courts, one clay tennis court, a lawn bowling green and a heated swimming pool with playground. There are approximately 50 private land-leased homes on Club property close to the main clubhouse. Members also have access to two private lakes, camp and lean-to rentals, guide boat and canoe rentals, as well as championship fly-fishing on the Ausable River and miles and miles of hiking trails.

The Club is open from Memorial Day Weekend until Columbus Day with the height of the Club's Member season occurring from July 1<sup>st</sup> to August 31<sup>st</sup>. June, September and October have limited services for Members and business is generated mostly from weekend private activity. July and August dining options include breakfast and lunch service on the Clubhouse Porch, light fare available in the Clubhouse Bar, and formal dinner service offered in the main dining room or casual dinner service available on the clubhouse porch. Gross revenues total \$4 million with \$700,000 from food and beverage sales. In the height of season, there are approximately 100 employees. There are currently 470 member families.

With full P&L responsibility, the General Manager reports to the Board of Trustees and will lead the management team which includes the Controller, F&B Manager, Executive Chef, Golf Professional, Golf Course Superintendent, Tennis Professional, AMR Buildings and Grounds Superintendent, Executive Housekeeper, Membership/Communications Manager and HR Manager. He/she must be a strong and personable leader with excellent communication, operational and financial skills to oversee all aspects of club operations.

The General Manager must be a strategic contributor who will communicate thoughtfully and effectively with the Board, Committees, staff and a sophisticated membership. The Board and Committee system will require that the General Manager is equally engaged and is able to effectively navigate the Boardroom, providing professional guidance and bringing thoughtful options and ideas to the table and follow through to execution at a pace appropriate to the Club's culture. The management team and seasonal staff will require an experienced leader who will provide direction and consistently hold staff accountable at the highest level. Successful candidates will be expected to demonstrate a track record of recruiting, training and retaining high quality seasonal talent.

The General Manager will be expected to have a warm, affable personality and presence with a sense of sophistication applied to this informal, rustic environment. He/she must also be a strong leader with a commitment to excellence on all levels and able to impart and nurture a terrific service culture throughout the Club; a forward thinker who understands and respects the culture of the Club and of the traditional Adirondack lifestyle and who will set an example as a steward of the Club's values. A confident and energetic professional with an eye for detail in all areas of service, decor and housekeeping is highly desired. Also important will be a strategic and thoughtful approach to balancing the Club's culture and tradition with the contemporary needs and interests of current and future members. Visibility and the ability to build genuine and professional member relationships will be key attributes for the next General Manager.

Excellent candidates will love the outdoors and thrive on the very seasonal nature of the operation which offers a very busy summer and the balance of the year to refine and plan for the next year's operations. While the season is frenetic, ideal candidates will look forward to integrating into the community and appreciating the quality of life afforded in this remote location, only 30 minutes from Lake Placid. While the Club is quite traditional, ideal candidates will be students of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices in hospitality and private clubs. Effective budgeting, development and management of internal controls will be successes of top candidates as well. Ideal candidates will have an understanding of operations and a solid track record of driving food and service operations and dining programming. Also important is successful experience with accommodations management, capital projects and an understanding and knowledge of managing the maintenance and care of historical facilities.

**Compensation:** The Club will offer a competitive compensation plan, including housing near the Club, along with standard benefits and perks. Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at [alison@denehyctp.com](mailto:alison@denehyctp.com).

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