



## Longmeadow Country Club – Longmeadow, Massachusetts

### Club Manager

Established in 1922, Longmeadow Country Club is one of the most prestigious and oldest clubs in western Massachusetts and has hosted many local, regional and national golf competitions. The Club's first golf Professional, J. Victor East of Australia, was also the first head of nearby A.G. Spalding's Custom Built Department. It was not uncommon for Bob Jones, Bryon Nelson, Tommy Armour and other great golf legends to visit the Club to test equipment, play with members or to put on demonstrations. Today, it is a family oriented full-service country club that offers golf, racquet sports, aquatics, dining and social activities. The par 70 18-hole nationally renowned Donald Ross championship golf course measures 6,756 yards and hosts approximately 20,000 rounds annually. Other Club amenities include four Har-Tru tennis courts, two paddle courts, a four-lane, 25 yard, heated swimming pool, men's and women's locker facilities and a snack bar. The Club currently has 324 members.

The 15,000 square foot clubhouse offers casual dining in the Grill Room, The Grill Room Deck, The Fairway Room and on the Patio. Formal dining is available in the Main Dining Room and in the Bermuda Room. Additional beverage service is available in the Tap Room. The Club is available for special functions and banquets when sponsored by a member. Annual gross revenues exceed \$3.9 million. Food and beverage sales are approximately \$1.2 million of which 25% is derived from private events. During the height of the season, there are approximately 80 employees.

The Club Manager reports to the Club President and to the 12 person Board of Governors. He/she will be responsible for budgeting and management of Clubhouse services throughout all dining and kitchen areas, Catering, Banquets, Front Office, and non-golf related departments including: tennis, paddle, and pool. Staff members reporting to the Club Manager include the Food and Beverage Manager, Executive Chef, Tennis Professional, Housekeeping, Pool Director and Member Communicator. He/she will also interact with the membership, both through the Club's committee structure and through daily contact.

The Club Manager position requires expertise in food and beverage programming, service, menu offerings and creative events to invigorate club usage. He/she will also be responsible for developing, coaching and instilling a cross departmental service culture, one that highly values and is excellent at member recognition, anticipatory service and enhancing the ambiance of the member dining experience.

Candidates must possess strong operational, communication, and financial skills. The ideal candidate must have a track record of injecting creativity, seasonality and diversity into the food and beverage programming and implementing internal controls and developing structure around and maintaining service standards and operating procedures without compromising the member experience.

The ideal candidate will be outgoing, genuine and personable and will look forward to being in front of the membership on a regular basis. Visibility, along with the genuine enjoyment of building relationships in both the club and community, and being in an active and social environment are key attributes for the next Club Manager.

**Compensation:** The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at [alison@denehyctp.com](mailto:alison@denehyctp.com).

### **DENEHY Club Thinking Partners**

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