



## The Patterson Club – Fairfield, Connecticut

### General Manager

The Patterson Club is a full-service country club located on 152 acres in Fairfield County, Connecticut an hour north of New York City. The Club debuted in 1929 as a dining club in Bridgeport, CT and in 1946, re-located to its current location in Fairfield, CT near the global headquarters of General Electric. Robert Trent Jones was hired to design the course on 163 acres perched 200 feet above Long Island Sound – three miles to the south. Over the past 20 years, numerous course amendments and improvements have been made including extensive drainage work and a tree management program that have greatly contributed to the development of The Patterson Club as one of the most challenging, respected and best-conditioned golf courses in New England. The par 71 course measures 6,824 yards and hosts approximately 20,000 rounds annually. A new 56,000 square foot “neo-classical farmhouse” style clubhouse was completed in 2010.

Additional amenities include formal and informal dining, an Olympic size swimming pool, Har Tru tennis courts, five paddle courts, professional-owned golf shop, professional-owned tennis shop and Junior and adult programs are offered in golf, tennis swimming and paddle.

The clubhouse is open year round with the exception of six weeks from December 24<sup>th</sup> until mid-February. Private function space can accommodate up to 240 guests. Annual gross revenues exceed \$6.5 million and food and beverage sales are approximately \$1.6 million. During the height of the season, there are approximately 150 employees.

The General Manager is responsible all aspects of club operations and the P&L, reporting to the Club President and to the 13 person Board of Directors. He/she will lead the management team which includes the Assistant Manager, CFO, Golf Professional, Racquets Professional, Pool Manager, Grounds Superintendent, Facility Manager, Camp Director and Executive Chef. The General Manager will be responsible for evaluating, developing, coaching and providing cohesiveness to the management team to foster a culture of teamwork and service excellence throughout the Club. He/she must be able to provide direction and have the ability to consistently hold staff accountable at the highest level.

Candidates must possess excellent communication, operational and financial skills and have the ability to work with an active and invested Board and Committees to proactively and thoughtfully bring innovative options and solutions to the table. Excellent candidates will have experience with shaping and enhancing food and dining operations for both a la carte dining as well as drive private event business. Optimizing revenue growth, cost management and enhancing the overall member experience will be critical in this role.

Visibility with the genuine enjoyment of building member relationships is a key attribute for the successful General Manager. He/she must be a confident and energetic professional who strives for excellent service and exceptional standards of quality with an eye for detail in all areas of service, decor and housekeeping - developing and implementing an anticipatory service culture, one that highly values and is excellent at member recognition, engagement and “member and guest insight.” Critical is a presence and sense of sophistication in order to command the respect of all constituencies in this Fairfield County Club along with an affable personality.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at [alison@denehyctp.com](mailto:alison@denehyctp.com).

#### **DENEHY Club Thinking Partners**

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