



Dorset Field Club – Dorset, Vermont

General Manager

The Dorset Field Club is a quintessential club in the country. Established in 1886 and situated on 155 acres in southern Vermont, the mission of the membership has been to create and maintain an environment where its members and their families enjoy golf, tennis, platform tennis, dining and socializing in a relaxed and refined, yet casual atmosphere. Its playing fields and grounds are maintained to highlight the beauty of the region as a reflection of its rural Vermont heritage as well as to provide a fair and challenging test to its membership of more than 460 seasonal and year-round residents.

Amenities include: a main clubhouse; 18 holes of golf; a state of the art maintenance facility; seven clay tennis courts; three heated paddle courts; and a golf and tennis pro shop. Recognized as the oldest continually operated golf course in the United States, the golf course was originally only nine holes. In 1997, the Club acquired more land and hired Steve Durkee to design nine new holes to expand the course to 18 holes. Today, the par 70 golf course measures 6,200 yards and hosts approximately 12,000 rounds annually.

The 5,000 square foot clubhouse is open from the end of April through mid-October and offers food and beverage service every day for lunch and three nights per week for dinner. The Club's dining options include the Main Dining Room (capacity for 100 guests), the Grill Room (capacity for 40) and the lawn terrace (capacity for 40). Annual gross revenues exceed \$2.6 million. Food and beverage sales are approximately \$400,000 of which 9.5% is derived from private events. During the height of the season, there are approximately 58 employees.

The Dorset Field Club's new General Manager must be an effective leader and communicator with proven private club experience. He/she will have full P&L responsibility for all aspects of operations, reporting to the Board of Governors and will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill in alignment with the Club's mission and the understated Vermont lifestyle. He/she will be expected to interact with the membership, both through the Club's committee structure and through daily contact.

The General Manager will lead the management team consisting of the Greens Superintendent, Finance & Admin Manager, Golf Professional, Tennis Professional, Member Services Manager and Executive Chef and will also indirectly supervise all employees of the Club to create and foster a cross departmental service culture. The ideal candidate must be able to identify and evaluate year-round and seasonal talent and have a track record of developing, coaching and providing cohesiveness to the long tenured and high performing management team. Fostering a culture of camaraderie and teamwork is very important to the staff and membership.

Excellent candidates will possess strong operational and financial skills and have experience with shaping and enhancing food and dining operations. Developing structure around and implementing standards and operating procedures will be critical to the success of the introduction of this new leadership role. Marketing the Club to promote the value of membership to the current members as well as developing programs to successfully attract and engage new members are also important tasks of this role.

The incoming General Manager will be an outgoing, genuine and personable leader who will look forward to being in front of the membership on a regular basis. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the General Manager.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

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