



Milwaukee Country Club – River Hills, Wisconsin

General Manager

Milwaukee Country Club, a private member owned club formed in 1894, is considered the premier old line country club of Milwaukee. In 1911, the Club moved to its present bucolic setting in on nearly 200 acres in River Hills, Wisconsin. The existing golf course, designed by Harry Colt and Charles Alison, has undergone renovations by Robert Trent Jones in 1974 and most recently by consulting architect Tom Doak to remove trees and open up views of the river from many upland holes. The golf course is consistently ranked by Golf Digest as one of the 100 Greatest Golf Courses in America.

The 18-hole par 72 golf course is a classic tree-lined layout and measures 7,097 yards. The Club hosts approximately 14,000 rounds annually and also features a practice range and short game area. Additional amenities include: 15 guest rooms, nine asphalt tennis courts, two paddle tennis courts, two croquet courts, an Olympic size pool, pool house, snowshoeing, sledding, cross country skiing, summer camp, and junior programs in golf, tennis and swimming. The Club has 439 members.

The well-appointed stately clubhouse measures 60,000 square feet and features formal and informal dining in various outlets. The Club is currently adding a new informal grillroom and bar area slated for completion in mid-June. Additionally, the pool pavilion is being renovated to offer more casual dining options and is also scheduled to be completed by mid-June. The Club is open year round with the exception of March. Gross revenue is \$6 million with \$1.5 million derived from food and beverage sales. There are approximately 120 employees during the height of the season and staff housing for up to 20 employees.

The General Manager has full P&L responsibility and oversees all aspects of clubhouse operations, reporting to the long tenured Club President and 15-member Board of Directors. He/she leads the management team which includes: the Controller, Assistant Manager, Executive Chef, Tennis Professional, Swim Professional, Clubhouse Facilities Manager, and Executive Assistant. There is a “dotted line” relationship with the Club’s Golf Professional and Golf Course Superintendent yet they are eager to have a positive and collaborative partnership with the new General Manager.

The long tenured and dedicated staff requires an approachable and motivating leader who can provide creative direction without micromanaging and who can consistently hold staff accountable at the highest level. Excellent candidates will have a track record of leading by example and developing, coaching and providing cohesiveness to foster a culture of teamwork throughout the Club.

Candidates must possess strong operational and excellent financial skills with experience in long range planning and capital project management. He/she must be an excellent communicator, both written and verbal, who strives for excellent service and exceptional standards of quality with an eye for detail in all areas of service, decor and housekeeping. Developing and implementing a cross departmental service culture that highly values and is excellent at member recognition, engagement and anticipatory service is very important in this role.

The General Manager must exhibit the highest level of personal and professional decorum both within and outside the Club. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the next General Manager. The new General Manager will be expected to have an affable personality and continue the established and honored traditions to maintain the high standards and low profile of the Milwaukee Country Club. He/she must be outgoing, genuine and personable and will look forward to being in front of the membership on a regular basis.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

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