



Louisville Boat Club – Louisville, Kentucky

General Manager

The Louisville Boat Club was formed on the banks of the Ohio River in 1879 by ten river-minded men to form a social club with river activities. Today, it is respected as one of the oldest social clubs in the United States featuring boating, tennis, squash, swimming and dining, for its members. Many famous names have appeared on the membership roster over the years and its contributions to the social and pleasurable well-being of Louisville has been rich and full. The Club has hosted prestigious events including Davis Cup Matches and the Kentucky State Closed. Club amenities and programs include: 12 clay tennis courts, two outdoor tennis courts, four indoor hard tennis courts, two international singles squash courts, one hardball doubles court, a 25-meter pool, baby pool, athletic pavilion, and fitness center.

The Club is open year round. The 24,000 square foot clubhouse features formal and informal dining options with capacity for up to 250 guests. Annual gross revenues are \$2.8 million; total food and beverage revenue is \$847,000 of which 33% is derived from private events. At the height of the season, the Club has 50 employees.

With full P&L responsibility, the General Manager oversees all aspects of club operations. He/she will report to the Club President and to the 10-person Board of Directors and lead the management team which includes the Controller, Membership Director, Executive Chef, Service Director, Catering Director, House Supervisor, Grounds Superintendent, Pool Manager and Racquets Director. The tenured and dedicated staff will require an approachable and motivating leader who will empower and hold them accountable in a manner that is fair and consistent across all functional areas.

The General Manager must be an effective written and verbal communicator to members, staff and the community. He/she must have strong operational, financial and analytical skills; an individual who encourages idea sharing and can be flexible and receptive to change needed to deliver results. An active and committed Board and committee system will require that the General Manager is equally engaged and can effectively manage in the boardroom. He/she will be expected to provide professional guidance and present creative and thoughtful options and solutions to balance the Club's traditions with the contemporary needs and interests of current and future members.

Ideal candidates must demonstrate success with revenue growth through creative programs and services to the entire range of members; cost management that does not compromise or diminish the member experience will be a measure of success in this role. Candidates must have experience and expertise in food and service operations, menu engineering and programming to stimulate member participation and engagement year round. Experience in managing capital projects is also important.

Visibility, along with the genuine enjoyment of building member relationships and creating an active and social environment with members of all ages are key attributes for the next General Manager. He/she must have a member focused attitude and exhibit a high level of personal and professional conduct when serving the Club and representing it in the community.

Compensation: The Club will offer a competitive compensation plan along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume at <http://denehyctp.com/submissions/>. If you have any questions, please contact Chris Coulter by phone at 203.319.8228 or email at Chris@denehyctp.com.

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