



University Club - Providence, Rhode Island

General Manager

The University Club is a prominent city club in Providence, Rhode Island that promotes networking, fitness, and a vibrant social exchange in a welcoming and historical environment. Since its foundation in 1899, the Club has had a connection to Brown University and today remains a premier gathering place for business, civic, professional, and educational leaders. The Club features fine dining, entertainment, two squash courts, a fitness center and creative programming and holds a reputation for an excellent degree of social relations and respect for quality service, wine, food and providing members with what they need.

The clubhouse is 16,450 square feet and features eight private meeting and dining rooms with capacity for intimate to larger events accommodating up to 100 guests. Annual gross revenues are approximately \$3.2 million. Food and beverage sales are \$1.4 million of which 6% is derived from private events. The Club currently has 665 members and offers reciprocity with approximately 80 private exclusive clubs throughout the world.

The General Manager has full responsibility for all aspects of club operations, reporting to the Club President and to the Board of Governors. He/she will lead and motivate the management team which includes the Business Manager, Executive Chef, Dining Room Manager, Bar Manager, and Membership & Marketing Manager. The General Manager will also indirectly supervise all employees of the Club and will interact with the membership, both through the Club's committee structure and through daily contact.

The General Manager will lead all aspects of the Club's operations and must be able to effectively communicate with the Board, Committees, staff and well-educated and sophisticated membership; an equally engaged partner who will provide professional expertise and presents thoughtful options and innovative ideas to an active and invested Board and Committee system.

With full P&L responsibility, the General Manager must possess strong operational and financial skills with proficiency in technology and a strong understanding of club financials. Ideal candidates will have a passion and intimate knowledge of food and service operations and dining to lead and maintain the Club's established and successful dining program. Experience with capital projects and an understanding and knowledge of managing the maintenance and care of an historical structure is also important in this role.

The General Manager must be a proactive and strong leader committed to team building and setting an example as a steward of the Club's values. The General Manager must demonstrate leadership in hospitality and a balance of presence and visibility throughout the Club with the administrative responsibilities of the position. A confident and energetic professional who strives for excellent service and exceptional standards of quality with an eye for detail in all areas of service, decor and housekeeping is highly desired.

Excellent candidates will be students of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices. Successful budgeting and development and management of effective internal controls will be successes of top candidates as well.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume at <http://denehyctp.com/submissions/>. If you have any questions, please contact Chris Coulter by phone at 203.319.8228 or email at Chris@denehyctp.com.

DENEHY Club Thinking Partners

501 Kings Highway East - Suite 300, Fairfield, CT 06824
203.319.8228

www.denehyctp.com

