



Milwaukee Country Club - River Hills, Wisconsin

Assistant General Manager

Milwaukee Country Club, a private member owned club formed in 1894, is considered the premier old line country club of Milwaukee. In 1911, the Club moved to its present bucolic setting on nearly 200 acres in River Hills, Wisconsin. The existing golf course, designed by Harry Colt and Charles Alison, has undergone renovations by Robert Trent Jones in 1974 and most recently by consulting architect Tom Doak to remove trees and open up views of the river from many upland holes. The golf course is consistently ranked by Golf Digest as one of the 100 Greatest Golf Courses in America.

The 18-hole par 72 golf course is a classic tree-lined layout and measures 7,097 yards. The Club hosts approximately 14,000 rounds annually and also features a practice range and short game area. Additional amenities include: 15 guest rooms, nine asphalt tennis courts, two paddle tennis courts, two croquet courts, an Olympic size pool, pool house, snowshoeing, sledding, cross country skiing, summer camp, and junior programs in golf, tennis and swimming. The Club has 439 members.

The well-appointed stately clubhouse measures 60,000 square feet and features formal and informal dining in various outlets. The Club has recently added a new informal grill room and bar area. Additionally, the pool pavilion was renovated and opened in June 2014 to offer more casual dining options. The Club is open year round with the exception of March. Gross revenue is \$6 million with \$1.5 million derived from food and beverage sales. There are approximately 120 employees during the height of the season and staff housing for up to 20 employees.

Reporting to the General Manager, the Assistant General Manager has responsibility and oversees food and beverage service staff, locker rooms, housekeeping and valet. He/she leads the management team which includes: the Dining Room Manager, Head Bartender, Waitstaff, Housekeeping, Head of Valet, Locker Room Manager and seasonal Youth Director. The Assistant General Manager will be expected to work cooperatively with all department heads including but not limited to the Executive Chef and culinary staff, Pool Director and Tennis Director. This role will have responsibilities in smaller club sponsored and private events involving purchasing, staffing and oversight with event execution.

Excellent candidates will have a track record of success in hiring, training, developing and managing a team of service-focused staff, providing coaching and evaluation on a regular basis. This highly visible position must be engaging with the membership and possess a strong eye for detail to ensure the highest standards of service and housekeeping are being met. The Assistant General Manager will be responsible for Club operations in the absence of the General Manager.

Candidates must possess solid operational and financial skills with experience in budget development and holding staff accountable to meeting budget goals. Also critical is the ability to develop and implement processes and procedures to increase operating efficiencies and improve internal controls. The successful candidate will have technical strengths and experience in sound purchasing and pricing methods, POS updating, staffing levels and staff recruitment, training and cross-training. The Assistant General Manager will be a student of the industry, with a deep understanding of excellent food and beverage operations, current best practices and dining trends. Ongoing professional development in the club industry is highly encouraged.

The Assistant General Manager must exhibit a high level of personal and professional decorum, have a passion for food and beverage and dining and be able to foster a culture of excellent service throughout the staff. He/she must be outgoing, genuine and personable and will look forward to being in front of the sophisticated membership on a regular basis – continuing the established and honored traditions to maintain the high standards and low profile of the Milwaukee Country Club. Candidates with high end hotel experience that emphasize excellent dining and service are encouraged to apply.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at http://denehyctp.com/submissions/. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

DENEHY Club Thinking Partners

 $501~\mathrm{Kings}$ Highway East - Suite 300, Fairfield, CT 06824 203.319.8228

www.denehyctp.com

