



CLUB thinking partners

New York Athletic Club – New York, New York

Director of Food & Beverage

Founded in 1868 by three accomplished athletes committed to the growth and development of amateur sport in the United States, The New York Athletic Club was created on the premise to bring structure to a sporting environment that was lacking in organization and uniformity of measurement. The Club's history boasts the organization of the first U.S. championships in boxing, wrestling and outdoor track and field. Over the years, NYAC members have won 131 Olympic gold medals, 53 silver medals and 64 bronze medals.

The Club operates two locations: the City House in midtown Manhattan and the Travers Island facility which spans 35 acres on Long Island Sound in Pelham, New York. Within the membership of the largest private club in New York City are 48 active intra clubs for members to participate in, representing numerous sporting and recreational interests. There are currently 8,850 members of the Club.

The City House clubhouse is 369,000 square feet and features six dining function spaces with capacity for up to 350 guests. The Main Kitchen services banquets, MDR and room service; the Tap Room Kitchen services the Tap Room and room service. The Travers Island clubhouse is 61,000 square feet and features seven dining function spaces with capacity for up to 250 guests. The Travers Island Main Kitchen services formal and casual/patio dining, banquets and outings. The Club's annual gross revenues exceed \$61 million. Food and beverage sales are approximately \$15 million of which \$3 million is from Travers Island; 56% of overall food and beverage revenue is derived from private events. The City house staffs 187 employees for the F&B department comprised of direct reports, hourly staff and on-call-banquet servers. Travers Island staffs 87 employees in the F&B department comprised of direct reports, hourly staff and part-time employees.

Reporting to the General Manager, the Director of Food & Beverage will oversee the food and beverage production and services for the City House with potential to expand management responsibilities to Travers Island in the future. He/she will lead the City Club's F&B management team which includes: the Executive Chef, Executive Steward, two Dining Room Managers, Director of Catering and Special Events, and Beverage Storeroom Manager, and have a cooperative relationship with the Executive Chef of Travers Island.

The Director of Food & Beverage will establish procedures and instill departmental structure with effective controls, efficiencies and processes to create a well-run, cost efficient, and productive department. He/she will have a hands-on approach addressing all issues effectively and ensure proper communication and necessary coordination throughout the department. Also critical is stimulating the Club's dining programming by implementing creative ideas reflective of industry best practices and trends. Goals for the Director of Food Beverage will include reducing losses and increasing revenues in the department.

Excellent candidates will have a track record of success in training, developing and leading a team of service-focused staff; a leader, coach and mentor who will be accountable and hold the team accountable. He/she must be proficient in budgeting, staffing and scheduling, modeling labor costs and have worked in a high volume, Union environment; experience working with Local 6 is highly desired. Candidates should also be students of the industry who demonstrate passion and understanding of culinary and dining programming trends.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please contact Alison Savona at 203.319.8228 or by email at Alison@denehyctp.com.

DENEHY Club Thinking Partners

501 Kings Highway East - Suite 300, Fairfield, CT 06824

203.319.8228

www.denehyctp.com

