



Plainfield Country Club – Edison, New Jersey

General Manager

The Plainfield Country Club is a family oriented club providing golf, racquets, swimming and entertainment facilities. Since its founding in 1890, the Club has always had a tradition of giving back to the game of golf and its local community. The Club was the host site for the top 125 PGA Tour professionals at the Barclays in August of 2011, and will be again in 2015 and 2019. Its world-renowned Donald Ross golf course was recently restored by leading golf course architect Gil Hanse. Renovations included extensive tree removal, bunker restoration, expansion of 16 greens, and the lengthening of 12 tees. Today the par 72 championship course measures 7,091 yards and hosts approximately 16,500 rounds per year.

In 2011, the pool facilities were renovated to provide members with a state of the art aquatic facility. The Plainfield Country Club has one of the largest racquets programs in New Jersey, offering extensive tennis, paddle and squash programs. Junior programming includes a summer camp program and youth clinics and lessons in golf and tennis; clinics and lessons are available for adults in golf and tennis. There are currently 563 members with 314 being full-privileged.

The 35,000 square foot clubhouse, operational from mid-March through December, offers formal and informal dining options in five dining venues with capacity for 20 to 300 guests. During the height of the season, there are approximately 170 employees during and 40 employees year round; staff housing is available for up to 12 seasonal employees.

The General Manager has P&L responsibility overseeing all aspects of clubhouse operations with cooperative relationships with golf and tennis and will play a supporting role in the event planning and execution for the Barclays. He/she reports to the Club President and 15-member Board of Trustees and is responsible for evaluating, developing, coaching and providing direction so as to consistently hold the staff accountable at the highest level. Instilling a revitalized and member focused service culture in the clubhouse, food & beverage, and pool areas will be critical measures of success in this role.

The General Manager must demonstrate strong fiscal management skills, business acumen and prudent judgment while working within the constraints of the Club's annual budget without compromising the member experience. This position requires creativity and a proactive thoughtful approach to programming and scheduling of club events to stimulate usage among the various membership segments. The General Manager must be a strategic and forward thinker committed to elevating the member experience by fostering a cross departmental service culture that highly values and is excellent at member recognition, engagement, attentiveness and anticipatory service.

Ideal candidates will have experience with capital improvements and demonstrate thoughtful and progressive strategies for membership retention and acquisition.

The incoming General Manager will be an outgoing, genuine and personable leader who will look forward to being in front of the membership on a regular basis. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the General Manager.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or would like to refer a candidate, please contact Alison Savona at 203.319.8228 or by email at alison@denehyctp.com.

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