



The Saint Andrew's Golf Club – Ardsley, New York

General Manager

Located 20 miles northeast of New York City, The Saint Andrew's Golf Club is America's oldest golf club and the founding member of the United States Golf Association. Members and their guests enjoy golf, dining and entertainment in the spectacular setting of one of golf's venerable historical venues. Stewardship of the traditions and history of the ancient and honorable game is a priority at Saint Andrew's. The turn of the century clubhouse is a veritable museum of golf memorabilia and a priceless collection of early golf clubs and balls – some of which were actually used at Saint Andrew's by John Reid, "the father of American golf." The Landau Library contains such historic documents as copies of the handwritten minutes of the meetings that led to the formation of the Club in 1888 and to the organization of the United States Golf Association in 1895.

Club amenities include: a par 71 golf course redesigned by Jack Nicklaus measuring 6,641 yards and hosting 14,500 rounds annually; a fitness center, golf pro shop, access to a private beach, and access to pool/tennis through the Condo Association on property. A new Indoor/Outdoor Golf Learning Center and extended driving range and practice facilities are currently under construction and scheduled to open in May of 2015. The Club offers robust golf programming for adults and juniors that include leagues, clinics, tournaments and group and private lessons.

The Club has 340 members and is open for golf and dining from March to November. The Club offers formal and informal dining options for up to 200 guests in a variety of venues. The dining venues include the Main Dining Room with an adjacent patio and tent, the John Reid Room and the Presidents Room. Annual gross revenues exceed \$5.5 million. Food and beverage sales are approximately \$1 million of which 33% is derived from private events. During the height of the season, there are approximately 64 employees.

The General Manager will have full P&L responsibility for all aspects of operations, reporting to the Board of Governors and will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill in alignment with the Club's mission, culture and traditions. He/she will be expected to interact with the membership, both through the Club's committee structure and through daily contact. Candidates must possess excellent operational and financial skills and have the ability to work with an active and invested Board and Committees to proactively and thoughtfully bring innovative options and solutions to the table.

This new position requires a strong and effective communicator with proven private club experience to assume and establish this new leadership role that has not previously been defined as the General Manager. Developing structure around and implementing standards, optimizing revenue growth, cost management and enhancing the overall member experience will be critical in this role.

The General Manager will lead the management team consisting of the Controller, Grounds Superintendent, Head Golf Professional, Club Chef and Club Administrator and will also indirectly supervise all employees of the Club to create and further foster a cross departmental service culture. He/she will be responsible for evaluating, developing, coaching and providing direction so as to consistently hold the staff accountable at the highest level.

The General Manager must be a student of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices in hospitality and private club management. Ideal candidates will have experience shaping and elevating food and dining operations for both a la carte dining as well as to drive private event business and have progressive and thoughtful strategies for membership marketing.

The incoming General Manager will be an outgoing, genuine and personable leader who will look forward to being in front of the membership on a regular basis. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the General Manager.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

DENEHY Club Thinking Partners

501 Kings Highway East - Suite 300, Fairfield, CT 06824

203.319.8228

www.denehyctp.com

