



## **Stamford Yacht Club – Stamford, Connecticut**

### **Assistant General Manager**

The Stamford Yacht Club, a family oriented private club, is located on five acres 40 miles northeast of New York City in Stamford Harbor in Connecticut. Since 1890, it has served as a long standing member of the Stamford community, as well as local, regional and national organizations governing and promoting the Club's traditional activities of boating, tennis and aquatics. The Stamford Yacht Club hosts a number of significant sailboat races during the season, including the Vineyard Race, held every Labor Day weekend, and the Stamford Denmark Friendship race, held in the fall. Junior activities include Sailing, Tennis, Swimming, Water Polo, Camp, Paddle and social events. The Club's junior sailors compete all over the world.

The Club is open year round with seasonal schedules. The vintage style clubhouse measures 33,000 square feet and features formal and informal dining in various outlets. The Main Dining Room can seat up to 100 guests and the Main Ballroom has capacity for up to 175 guests. The Grill Room can accommodate up to 125 guests and the Galley has capacity for 60 guests. Gross revenue is \$5.6 million; \$2.2 million is derived from food and beverage sales of which 14% is from private events. There are approximately 152 employees during the height of the season and staff housing for up to 7 employees. The Club currently has 512 members.

Reporting to the General Manager, the Assistant General Manager has responsibility and oversees the day-to-day operations of staff functions relating to dining services, housekeeping, pool service and seasonal staff. He/she will also serve as a conduit for committee heads and club members to receive and disseminate information about club events, private events and programming. In the absence of the General Manager, the Assistant General Manager will be responsible for Club operations.

The Assistant General Manager must be a hands-on and team oriented manager who can deliver a consistent and high quality dining experience. Improving member participation in à la carte and club sponsored events through creative ideas and improved service levels will be critical measures of success. He/she will oversee recruiting and training of year round and seasonal staff to create and nurture a deeply committed culture of service focused on member satisfaction, member recognition and member preferences. Providing direction and establishing clear channels of communication across all departments to ensure interdepartmental collaboration and information sharing is highly critical in this role.

The Assistant General Manager will be responsible for evaluating member communications and developing and implementing a strategic and targeted communications plan that effectively promotes programming and events based on member preferences and interests; success in this area will be measured by increased member participation and satisfaction.

The Assistant General Manager must exhibit a high level of personal and professional decorum and be outgoing, genuine and personable and will look forward to being in front of the sophisticated membership on a regular basis – continuing the established and honored traditions to maintain the high standards and low profile of the Stamford Yacht Club. The ideal candidate will be a student of the industry, with a deep understanding of excellent food and beverage operations, current best practices and dining trends. Ongoing professional development in the club industry will be highly encouraged.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or would like to recommend a candidate, please contact Alison Savona at 203.319.8228 or by email at [alison@denehyctp.com](mailto:alison@denehyctp.com).

#### **DENEHY Club Thinking Partners**

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