



The Summit Club – Tulsa, Oklahoma

General Manager

The Summit Club has been Tulsa's paramount private dining and social club since 1967. The hallmarks of the Club's distinctive dining experiences are continental cuisine with an American flair, stylish comfort, and attentive service. The Club offers spectacular panoramic views of Tulsa from the top floors of the Bank of America Center for formal and informal dining. Each private room features remarkable furnishings and appointments that lend a unique feel to each room in a sophisticated yet inviting setting.

The Club spans 25,000 square feet over three floors and features 15 private meeting and dining rooms with capacity for intimate to larger events accommodating up to 225 guests. Annual gross revenues are approximately \$5.5 million. Food and beverage sales are \$3.4 million of which 31% is derived from private events. The Club currently has 1,600 members and is staffed by 65 employees.

The General Manager has full responsibility for all aspects of club operations, reporting to the Club President and to the 17-member Board of Governors. He/she will lead the long tenured management team which includes the Assistant General Manager, Executive Chef, Controller, Office Manager, Membership & Marketing Director, Private Events & Catering Director and Guest Services. The General Manager will also indirectly supervise all employees of the Club and will interact with the membership, both through the Club's committee structure and through daily contact.

With full P&L responsibility, the General Manager oversees all aspects of the Club's operations to deliver a first-class dining experience. Critical to this role is a strong understanding of club financials, proven success with revenue growth, cost management and the shaping and enhancing of the food and dining operations and experience ultimately to increase member dining participation and without compromise to the member experience. Proficiency in technology to ensure systems are in place to effectively capture, measure, and analyze member usage data is also highly desired.

The General Manager will have a balance of presence and visibility throughout the Club with the administrative responsibilities of the position. He/she will strive to maintain or exceed the membership's expectation for quality dining and service that balances the Club's traditions with current culinary and dining trends. The Club is seeking a strategic partner to help to define and guide the Club's evolution in balance with its tradition and the contemporary needs and interests of current and future members.

The General Manager must be a forward thinker and steward of the Club's values who understands and honors the culture of the Club and the lifestyle of the Midwest. Ideal candidates will be students of the private club industry who demonstrate a passion and understanding of current trends in hospitality and food and beverage.

The General Manager is retiring after 20 years of excellent service. And of note, the Club has had only two general managers since its founding. The new General Manager will be expected to have an affable personality and continue the established and honored traditions to maintain the high standards and club culture with his or her presence and gravitas. He/she should be outgoing, affable and personable and will look forward to being in front of the membership on a regular basis. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the Summit Club's the next General Manager.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume at <http://denehyctp.com/submissions/>. If you have any questions, please contact Alison Savona at 203.319.8228 or email at Alison@denehyctp.com.

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