



CLUB thinking partners

## The Hamilton Club – Lancaster, Pennsylvania

### General Manager

The Hamilton Club is Lancaster, Pennsylvania's finest private social club committed to providing an unwavering commitment to providing personalized attention and exceptional life-enhancing experiences to help its members *Live Well*. Named in honor of James Hamilton, a prominent political figure in Colonial America and planner of the City of Lancaster, the Club was founded in 1889 by 31 prominent citizens seeking a place to gather. Today, the Club offers refined surroundings, fine dining, business accommodations, stimulating social activities and recreation, fitness and athletic opportunities making it a club for members to enjoy with family, guests and business associates. The broadly inclusive membership is comprised of a cross-section of accomplished men and women with diverse interests, backgrounds and heritage. In 2014, The Hamilton Club was named a *Platinum Club of America* as one of the top 50 city clubs in the nation.

Club amenities include: a 26,000 square foot clubhouse, private meeting and dining rooms, entertainment, two squash courts, a fitness center, duckpin bowling and creative programming. Annual gross revenues are approximately \$3.5 million; food and beverage sales are \$1.5 million. The Club currently has 488 members and offers reciprocity with approximately 70 private exclusive clubs throughout the world.

The General Manager has full P&L responsibility for all aspects of club operations, reporting to the Board, speaking through the House Committee; the Chair of the House Committee is the General Manager's immediate supervisor. He/she will lead and motivate the management team and will also indirectly supervise all employees of the Club and will interact with the membership, both through the Club's committee structure and through daily contact.

The General Manager will lead all aspects of the Club's operations and must be able to effectively communicate with the Board, Committees, staff and well-educated and sophisticated membership; an equally engaged partner who will provide professional expertise and presents thoughtful options and innovative ideas to an active and invested Board and Committee system. Candidates should be comfortable working for a dynamic forward thinking club and a diverse Board with numerous Committees focused on excellent member satisfaction.

With full P&L responsibility, the General Manager must possess strong operational and financial skills with proficiency in technology and a strong understanding of club financials. Ideal candidates will have a passion and intimate knowledge of dining service operations to lead and maintain the Club's established and successful dining program.

The General Manager must be a proactive and strong leader committed to team building and setting an example as a steward of the Club's values. He/she must demonstrate leadership in hospitality and a balance of presence and visibility throughout the Club with the administrative responsibilities of the position. A confident and energetic professional who strives for excellent service and exceptional standards of quality with an eye for detail in all areas of service, decor and housekeeping is highly desired.

Excellent candidates will be students of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices. Successful budgeting and development and management of effective internal controls will be successes of top candidates as well. Someone eager to be the face of the Club and integrate into the community would be ideal.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. Please contact Alison Savona at 203.319.8228 or [alison@denehyctp.com](mailto:alison@denehyctp.com) with additional questions or to recommend a candidate.

### DENEHY Club Thinking Partners

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