



Shooting Star - Jackson Hole, Wyoming

General Manager/COO

Shooting Star, at the foot of the legendary Jackson Hole Mountain Resort, is located at one of the most beautiful places on earth. Teton County, one of the top 10 wealthiest counties in the United States is home to some of the best climbing, fly fishing and big mountain skiing in North America. Ski Magazine rates the resort as #1 in challenge; Powder Magazine rates Jackson as the second best place in America to live a mountain life style. The vast majority (over 97%) of Teton County is public land contained within Grand Teton and Yellowstone National Parks, Bridger-Teton and Targhee National Forests and the National Elk Refuge. While Teton County's population is estimated at over 24,000, the actual number of people in the valley can vary due to seasonal influxes of tourists and seasonal workers. Yet, there are a remarkable number of very high quality social, civic and cultural opportunities in Jackson Hole given its population. Wyoming is the most tax friendly state in the Union.

Shooting Star has been acknowledged as one of the finest private clubs constructed in recent time with its 18-hole, par 72 Tom Fazio designed golf course and Hart/Howerton designed clubhouse. In 2015, it was rated as the third best Residential Golf Course by Golfweek. The course measures 7568 yards and hosts approximately 4,800 rounds during its season which is generally May into October. The 40,000 sq. ft. clubhouse was constructed with the finest finishes and materials and offers a world class spa and fitness center, board room/ private dining room and member social areas. The locker rooms and support areas are of five-star quality.

The Club opened in July of 2009 and currently has 388 members. There are 100 building lots of which approximately 50 have sold at an average price of \$4.4 million per lot. The 18 hand hewn cabins have all closed at an average price north of \$4 million. Current initiation fee is \$140,000 for golf with dues of \$15,000. Annual gross revenues are \$7 million; food and beverage sales are approximately \$1 million of which 5% is derived from private events.

The General Manager is appointed by the Owner who set policies and strategy based upon advice and participation with the General Manager. He in turn deploys these policies and deployed those strategies throughout Club operations through the management team and reports results to the Owner. The General Manager is accountable for the performance of the management team and staff and for all operating performance measured mostly by member satisfaction. The General Manager manages all day-to-day operations related to all activities of Shooting Star and is responsible for the administration of employee matters, accounting, financial, and the Club's community relations. It is expected that the Shooting Star experience be in fact the best in the Rocky Mountains and keeping with the quality of the facility and housing stock.

The General Manager is responsible for shaping the quality of the Club's amenities and services to ensure excellent member and guest satisfaction. He/she works with the Owner to shape and drive strategic direction of the "club experience and operations. Delivering a first-class member and guest experience in golf, dining and club-wide that is reflective of member preferences and feedback, industry trends and best practices while achieving budgeted goals will be a critical measure of success in this role.

The General Manager must be a creative leader who is highly personable to engage with the sophisticated membership and can direct, coordinate and control all facets of a premier full service high-end private club. The successful candidate will have proven experience and success leading and managing all facets of club operations and developing a talented team of high performing staff. Candidates must possess strong communication, organizational, operational, financial and analytical skills with a high degree of initiative and resourcefulness. The best candidates will have successful experiences in management roles in sophisticated mountain communities.

Candidates must demonstrate a desire, interest and commitment to live in the Jackson Hole community and embrace the Rocky Mountain quality of life that the region offers. Candidates must be also be eager to work long hours "in season" and be present and available during the off season while still enjoying the community and region.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. To request additional information or to recommend a candidate, please contact Dan Denehy at 203.319.8228 or by email at dan@denehyctp.com.



301 Kings Highway East – Suite 300
Fairfield, CT 06824
203.319.8228

3465 North Pines Way
Wilson, WY 93014
307.690.7931

2355 Westwood Blvd.
Los Angeles, CA 90064
310.409.8957