



The Wanumetonomy Golf & Country Club – Middletown, Rhode Island

General Manager

Established in 1922, Wanumetonomy Golf & Country Club, is a private member-owned golf club in Middletown, Rhode Island located just five miles north of Newport on the east side of Narragansett Bay. The picturesque 18-hole, par 70 golf course, designed by Seth Raynor, hosts up to 22,000 rounds annually. It has been the site of many prestigious events including the USGA Amateur qualifying rounds in 1995. Additional club amenities and programs include: a 12,000 square foot clubhouse with a dining room (seats 32), bar (seats 34), and banquet room (seats 100); a pro-owned golf shop; private and group golf lessons; and junior programs.

The Club is open 7 days a week and closed January and February. Annual gross revenues are approximately \$3 million; food and beverage sales are approximately \$525,000. During the height of the summer season there are approximately 50 employees; seven employees are on staff year round. The Club currently has 469 members.

The General Manager role is a new position for the Club. He/she will report to the Club President and to the 12 person Board of Governors and be responsible for all aspects of club operations. The General Manager must be able to “manage up” and effectively navigate the boardroom, while providing recommendations and solutions in a compelling and substantiated way based on experience, professional expertise, and industry best practices.

The new General Manager must be an effective leader, club operator, and communicator with proven private club experience to assume and introduce this new leadership role to the membership and staff. He/she will lead the management team and indirectly supervise all employees of the Club. Ideal candidates will have experience with recruiting and training year-round and seasonal talent and demonstrate a track record of developing, coaching and providing cohesiveness to the long tenured management team. Assigning accountability and developing structure around and implementing standards and operating procedures will be critical to the success of the introduction of this new leadership role for the Club.

The General Manager will be responsible for developing and implementing service and training standards across all areas and creative club events and programs to create a club experience that appeals to current and prospective members. He/she will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill and be expected to interact with the membership, both through the Club’s committee structure and through daily contact.

Excellent candidates will possess strong operational and financial skills and demonstrate success and experience with board governance. Candidates must also understand and appreciate the game of golf as well as excellent standards in golf operations. A sound and current knowledge of human resources practices and personnel policies is highly desired.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. To request additional information or to recommend a candidate, please contact Alison Savona at 203.319.8228 or by email at Alison@denehyctp.com.



3465 North Pines Way
Wilson, WY 93014
307.690.7931

301 Kings Highway East – Suite 300
Fairfield, CT 06824
203.319.8228

2355 Westwood Blvd. #274
Los Angeles, CA 90064
310.409.8957

www.denehyctp.com/current-projects

