



## Fishers Island Club – Fishers Island, New York

### General Manager

Established in 1926, Fishers Island Club is a seasonal, private, member-owned country club located on Fishers Island, New York. Fishers Island is an exclusive island found about 3 miles off the Connecticut shore in Long Island Sound with a year round population of 250. The island is home to pristine beaches, gracious homes and the Club. Club amenities include: an 18-hole golf course; five tennis courts, a main clubhouse with two formal dining rooms; and a Beach Club with indoor and outdoor dining, a snack bar and beachfront. The nationally ranked 18-hole links style golf course was designed by architect Seth Raynor and ranked #10 on Golf Digest's America's 100 Greatest Golf Courses for 2015-2016.

The Beach Club was remodeled in 2013. The Main Club House and golf shop facilities are currently being remodeled. A \$14 million renovation will begin in 2016 and include a new bar, grill room, screened in porch, golf shop, living room and foyer, central offices, bathrooms, storage, etc. At the onset of this renovation in September 2016, 85% of the Club House will be knocked down leaving the existing kitchen and a small dining room to serve golfers.

The golf course is open seven days a week from early May to late October. The food and beverage operation and tennis are open seven days a week for lunch and five nights for dinner from Memorial Day to Labor Day. The office is open year round and staffed by the General Manager, Controller, and Accounts Receivable staff.

Gross revenues of the Club are \$7.6 million with food and beverage accounting for \$1.3 million. The Club has 500 members with an extensive waitlist. The Club has 93 employees in season and 17 year round.

The General Manager is responsible for managing all operations of the Fishers Island Club consistent with the direction and policies established by the 17-member Board of Governors as well as by the By-laws and Rules and Regulations of the Club. The General Manager will lead the team of department heads that include the Executive Chef, Director of Golf, Director of Tennis, Golf Course Superintendent and Membership/Office Manager and will also oversee the international employee program and staff housing. The booking and planning of private and club events will also be the responsibility of the General Manager.

The successful candidate will have proven experience leading and managing all facets of a private club. With full P&L responsibility, Candidates must possess strong communication, operational and excellent financial skills and demonstrate fiscal management through resourceful use of assets and deployment of labor. The position requires a strong and personable leader who will seek refinement and improvement to operations and service levels by applying critical thinking and thoughtful review to meet and/or exceed the memberships' expectations. Excellent candidates will have skills in effective delegation, communication and the ability to foster strong ties and positive relationships with the community, town services and regulatory agencies. With the completion of the new main clubhouse in 2017, the new General Manager will be tasked with ensuring a smooth opening for the 2018 season, as well as have strategized how to best maximize usage of the new facility.

The General Manager is retiring after more than 40 years of excellent service to the Club. The new General Manager will be expected to have an affable personality and continue the established and honored traditions to maintain the high standards and low profile of the Fishers Island Club with his or her presence and sense of sophistication.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and housing.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. Please contact Alison Savona at 203.319.8228 or [alison@denehyctp.com](mailto:alison@denehyctp.com) with additional questions or to recommend a candidate.



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