

Mid Ocean Club - Tucker's Town, Bermuda

General Manager

The Mid Ocean Club (MOC) is a highly prestigious private Club situated on 200 acres in picturesque Tucker's Town, Bermuda. The Club's world renowned Charles Blair Macdonald designed golf course, which opened in 1921, has retained much of its classic original character and is consistently viewed as a "must play course" for golf enthusiasts, ranking among the top 100 golf courses outside of the U.S. Mid Ocean has hosted several major golf events, most notably the 2007 and 2008 PGA Grand Slams of Golf. In addition to golf, Mid Ocean has other recreational amenities including beaches, pool and tennis, as well as extensive food & beverage facilities and overnight accommodations. The Club has 1,350 Members, including 520 Non-Resident Members, many of whom are also Members of prestigious overseas private clubs. Resident Members include many multigenerational Bermudians as well as many residents and expatriates who are associated with Bermuda's vibrant financial services industry. The Club also maintains several reciprocal relationships with private clubs in the U.K. and U.S.

The Main Clubhouse overlooks the 18th fairway and houses the main dining room, bar and grill area, two private function rooms, men's and ladies locker rooms, golf shop and administrative offices. The Club's newly renovated cottages include 21 guestrooms and are located adjacent to the Clubhouse. The Beach Pavilion, set on beautiful South Shore with direct beach access, offers Members and their guests a swimming pool, outdoor terraces and restaurant providing on-beach dining and bar service from early May into November. The Club also has two tennis courts and access to several private beaches.

Mid Ocean is operational year round with the height of the golf season occurring from October to June. A significant number of Member oriented social events and functions are held in the Main Clubhouse during these months as well. The Club serves breakfast, lunch and dinner seven days a week with much of the food and beverage service moved from the Main Clubhouse to the full service Beach Pavilion in the summer months. Gross revenues are \$13 million including food and beverage sales totaling \$2.7 million. The Club is also the venue for many private functions, including weddings, throughout the year.

The General Manager will have full responsibility for all aspects of club operations. The GM will lead the Club's management team which includes the Clubhouse Manager, Finance Manager, Human Resources Manager, Director of Golf, Agronomy Superintendent and Chief Engineer and will also indirectly supervise all 114 employees of the Club. The GM is expected to actively engage with the Membership, both through the Club's Board and Committee structure and through daily contact at the Club.

This successful candidate will have proven experience leading and managing an operationally complex club and its staff, ideally in an island environment. A track record in creative and successful food and beverage programming is highly desired to further shape Club offerings and increase Member participation with a la carte dining as well as improve Member satisfaction. Candidates must be technically sound in creating and defining a service culture with a humanistic management approach, one that pervades the entire organization and takes into consideration Bermudian culture. A keen ability to develop a cohesive management team and ensure effective cross-departmental communication will be critical.

Successful budgeting, a solid understanding of club financials and experience with the management and sales of guest rooms will be skills of top candidates as well. Also important in the next General Manager is the ability to partner with the Board at a more strategic level to effect their goals of increasing club usage, improving marketing to the different Member sub-sets and the finalization and implementation of a new strategic plan currently in development.

The ideal candidate must possess a genuinely warm, approachable and outgoing personality. Also critical is a visible presence as well as an understanding and appreciation of the local culture and diverse work force.

The General Manager will represent the Club in the community and must exhibit the highest level of personal and professional conduct both within and outside of the Club. Given the Club's location and British influence, candidates from the U.K. are highly encouraged to apply.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. For more information or to suggest potential candidates, email both Dan Denehy at dan@denehyctp.com and Alison Savona at alison@denehyctp.com.



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