



MIRABEL®

Mirabel Golf Club – Scottsdale, Arizona

General Manager

Mirabel is a private, member-operated club located in a first class and award-winning golf community in North Scottsdale. Set in an intimate environment and community, the Club is known for its world-class golf experience, comprehensive membership offerings and a high level of service. Both the Community and the Club were developed in 2002 by Discovery Land Company, a leader in private golf and residential development. In 2009, ownership was transitioned over to the membership. Club amenities include golf, four Har-Tru clay courts, fine dining, resort sized pool with cabanas, fitness, social activities, and three spa treatment rooms. The Tom Fazio designed par-71 golf course measures 7,147 yards and hosts approximately 17,000 rounds annually.

The 37,000 square foot clubhouse is open year round and offers formal and casual dining options both indoors and outdoors. The Club currently has 307 members. Gross revenue is \$6.6 million with \$800,000 derived from food and beverages sales; approximately 10% of food and beverage sales are generated from private events. The Club has 95 employees at the height of the season.

The General Manager, reporting to the Club President and Board of Directors, will lead the management team which includes the Clubhouse Manager, Controller, Facilities Manager, Golf Course Maintenance Director, Head Golf Professional, Executive Chef, Food and Beverage Manager and Spa and Fitness Manager. He/she will also indirectly supervise all employees of the Club establishing a climate and culture where team collaboration and effectiveness flourishes.

The General Manager will have full P&L responsibility and be responsible for developing a compelling vision and business strategy for the organization and its units reflective of both the short and long-term view of both organizations. Candidates must possess strong communication, operational and excellent financial skills to work with the Board and Committees to proactively and thoughtfully bring innovative options and solutions to the table with follow through to execution.

This position requires a personable and engaging leader with gravitas and a commitment to the Mirabel experience and excellence on all levels to impart and further nurture the positive and strong service culture throughout the Club. The successful candidate will be a forward thinker and a student of the industry, trends and best practices.

The successful candidate will understand how to work effectively with members and strive to continuously improve member satisfaction and value by identifying opportunity through the gathering and analyzing of member data. Interacting with and being embraced by the membership, both through the Club's committee structure and through daily contact are important in this role. Actively listening and gaining the trust and respect from members, employees, the Board and the management team will be critical as well.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please contact Kirk Reese at Kirk@denehyctp.com or by phone at 310.409.8957.



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