

Nassau Country Club - Glen Cove, New York

General Manager

Nassau Country Club is a family oriented, private, member owned country club located on 121 acres on the North Shore of Long Island. Established in 1896, the Club was founded by leading industrialists and prominent citizens of the time and was one of the USGA's original founding members. While the golf course was originally designed by a committee of members, some of the world's finest architects, including Seth Raynor and the Fazio Design Group, have played a role in the evolution of its design. The 18-hole par 70 golf course measures 6,702 yards and hosts approximately 16,600 rounds annually. Additional club amenities include: Tennis, Paddle, Squash, swimming pool, three guest rooms, and a fitness center. Robust junior programming is offered for tennis, golf and swimming.

The 35,000 square foot clubhouse is open to members Tuesday through Sunday; it closes for the month of February but offers limited bar service. The golf course is open nine months of the year or more, weather permitting. The Club features multiple dining outlets and can accommodate events up to 250 guests. Gross revenues are \$8.7 million of which \$1.9 million is derived from food and beverage. The Club has 408 members and during the height of the season staffs 132 employees. A new tennis bubble is being installed this fall and the Club is looking forward to significant clubhouse renovations in the near future.

The General Manager has full P&L responsibility and oversees all aspects of club operations, reporting to the Club President and 17-member Board of Governors. He/she will lead the team of department heads that include: the Assistant General Manager, Controller, Executive Chef, Aquatics Director, Executive Assistant, Golf Professional, Racquets Professional and Grounds Superintendent. Excellent candidates will have a track record of success with hiring quality staff and building a strong team through leading by example, developing, coaching and providing cohesiveness in order to foster a culture of teamwork throughout the Club.

Candidates will possess strong operational and financial skills as well as have experience and success with growing membership. Equally important is the General Manager's ability to build and lead the management team. He/she will be expected to drive operational performance while considering member perceptions and proactively make improvements as needed. Successful candidates will demonstrate strength in food and beverage with innovative and engaging event ideas that deliver a consistent and high quality dining experience. Improving member participation in à la carte and club sponsored events through creative ideas and improved service levels will be measures of success for the next General Manager as will be strategically growing high-quality golf outing business and other private event opportunities.

Successful candidates will be hard working and eager to bring new ideas and solutions in the pursuit of constant refinement building upon the success and established high standards of the Club. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the next General Manager of Nassau Country Club. The incoming General Manager will be outgoing, genuine and personable and will look forward to being in front of the membership and throughout the Club on a regular basis.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and housing.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at http://denehyctp.com/submissions/. Please contact Alison Savona at 203.319.8228 or alison@denehyctp.com with additional questions or to recommend a candidate.



301 Kings Highway East – Suite 300 Fairfield, CT 06824 203.319.8228 3465 North Pines Way Wilson, WY 93014 307.690.7931 2355 Westwood Blvd. Los Angeles, CA 90064 310.409.8957