



Baltusrol Golf Club – Springfield, New Jersey

Director of Golf

Founded in 1895 by Louis Keller, Baltusrol Golf Club is a private 36-hole golf club with 1,200 members located in Springfield, New Jersey, about 20 miles west of New York City. In 1985, it became the first club to have hosted both the U.S. Open and Women's U.S. Open on two different courses. Both courses were originally designed by A.W. Tillinghast in 1918 and are consistently ranked as one of America's 100 Greatest Golf Courses by *Golf Digest*. Baltusrol is a *Certified Audubon Cooperative Sanctuary* and listed on the National Register of Historic places and designated as National Landmark in recognition of its importance to Tillinghast's career as a course designer. In its history, Baltusrol has hosted 15 USGA Championships: U.S. Men's Amateur (4), U.S. Women's Amateur (2) U.S. Men's Open (7), U.S. Women's Open (2); and one PGA Championship. In keeping with its championship tradition, the Club recently hosted its second PGA Championship in July 2016. The club hosts approximately 35,000 rounds annually. Additional golf amenities include: a 5,600 square foot golf shop, a performance teaching center, short game practice areas and driving range.

The Director of Golf is responsible for providing leadership and operational direction for all aspects of golf operations and delivering a world class golf experience and service to members and their guests, while insuring the policies and best interests of the Club are met and protected. He/she develops budgets and implements effective operational policies to meet or exceed budget expectations and achieve departmental goals as established by the General Manager.

The Director of Golf reports to the General Manager and reports to the Golf Committee on any matter before the Committee as requested by the General Manager or Golf Committee Chairman. He/she will collaborate with the Director of Grounds and Retail Manager to ensure the highest standards for all golf programming, sports operations, special events, merchandise and other services that are relevant to all player segments. He/she leads, motivates and supports their direct reports and the entire golf staff to deliver a world class golf experience and achieving the Club's goals and objectives; works closely with senior managers within the organization to ensure that golf operations supports and is supported by the other business areas.

The current Director of Golf is retiring at the end of the year after more than 20 years of excellent service. His successor must be a strong and passionate leader with a proven ability to build, train and mentor a high performing team; a PGA Professional with a proven ability to create a service culture that produces the highest level of service in a dynamic large membership environment. Ideal candidates will have a personal style and level of congeniality that allows them to be well received and accessible to a wide range of members, with varying dispositions and playing skills. To be liked and respected as an individual, both within the Club and within the industry is important.

The successful candidate will have experience and demonstrated success overseeing all administrative, fiscal responsibilities and performance criteria for the golf operations, including planning, budgeting, forecasting, monitoring and corrective management. Candidates should have a minimum of eight years or more of professional golf management experience with a minimum of four years as a Head Professional. This experience should have been achieved largely at a respected, full service, country club and provide evidence of impactful achievement.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested candidates should complete the **Golf Candidate Form** available on our website at <http://denehyctp.com/submissions/> and submit a compelling cover letter (addressed to Mr. Daniel M. Denehy, President, DENEHY Club Thinking Partners) and resume for consideration to news submissions@denehyctp.com. If you have any questions or need further assistance, please contact Dan Denehy at 203.319.8228 or by email at dan@denehyctp.com and copy Senior Consultant Barbara McAuliffe at barbara@denehyctp.com.



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