

Mountain Lake – Lake Wales, Florida

General Manager

Established in 1915, Mountain Lake is an exclusive and historic seasonal club and real estate development corporation with 106 shareholding members. The Club is set on approximately 1,500 acres in the hills of Central Florida between Orlando and Tampa. The Park, as the community development is known, consists of 135 homes and the Club facilities. It was originally designed by Frederick Law Olmstead, Jr. and is listed on the National Register of historic places. Club amenities include: an 18-hole golf course designed by Seth Raynor; five hard-tru tennis courts, fitness center, orange groves, swimming pool, two croquet courts, trap and skeet shooting. Colony House, designed in Mediterranean Revival architecture by Frederick Law Olmstead, Jr., is 56,000 square feet. It hosts formal dining in season and features 36 overnight rooms and suites serving members and guests on the Modified American Plan. A separate casual poolside restaurant offers indoor and outdoor dining, and poolside refreshment. The 18-hole golf course is ranked as one of Golf Magazine's Top 100 Classic Golf Courses and is considered one of the best courses in the state of Florida.

Open year-round, the Club is staffed by the General Manager and COO, administrative staff and golf course and community maintenance; there are 135 employees in season and 60 year-round. The golf course and tennis courts are open seven days a week; the food and beverage operation is open seven days a week for breakfast, lunch and dinner from November to April. Gross revenues of the Club are \$12.3 million with food and beverage accounting for \$1.1 million.

The General Manager and COO is responsible for managing all operations of Mountain Lake consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. The General Manager and COO will lead the team of department heads that includes the Executive Chef, Head Golf Professional, Director of Croquet and Tennis, Golf Course Superintendent and Membership/Office Manager, and orange growers. The General Manager and COO will act as the community manager ensuring services to the homeowners within the Park and oversee the real estate office.

The successful candidate will have proven experience leading and managing all facets of a seasonal, very high-end private club, the community, real estate marketing and sales, and agricultural and land use interests. With full P&L responsibility, candidates must possess strong communication, operational and excellent financial skills and demonstrate fiscal management through resourceful use of assets and deployment of labor.

The position requires a strong and personable leader who will seek refinement and improvement to operations and service levels by applying critical thinking and thoughtful review to meet and/or exceed the Memberships' expectations. Excellent candidates will possess skills in effective delegation and the ability to foster strong ties and positive relationships with the community, town services and regulatory agencies.

The General Manager is retiring after more than 17 years of excellent service to the Club. The new General Manager and COO will be expected to have an affable personality and continue the established and honored traditions to maintain the high standards and profile of Mountain Lake with his or her presence and sense of sophistication.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested and qualified candidates should complete the online candidate profile forms and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please contact Kirk Reese at 310.409.8957 or by email at kirk@denehyctp.com.



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