



## Wianno Club – Osterville, Massachusetts

### Chief Financial Officer (CFO)

The Wianno Club is a private seasonal club located on 156 acres overlooking Nantucket Sound in Osterville, Massachusetts. Since 1916, the Club has been dedicated to providing its members and their families with a wide range of social and athletic activities. The Club features a quintessential “Shingle Style” New England clubhouse that is listed on the National Register of Historic Places and an 18-hole Donald Ross golf course. The par 70 course measures 6,042 yards and hosts 13,000 rounds annually. Other amenities and programs include tennis, beach, dining, junior activities and guest rooms. The Club is currently near completion of year three of a four-year Master Plan.

The Clubhouse is 50,634 square feet and offers informal and formal seasonal dining opportunities with various event spaces. The Club is open from May 17<sup>th</sup> through October 14<sup>th</sup>; the golf course is open from mid-March to mid-December, weather permitting. There are currently 675 members of which 435 have full privileges. Gross revenue is \$7.8 million with \$1.9 million derived from food and beverage sales; approximately 15% of food and beverage sales are generated from private events. There are approximately 18 year round employees and 225 seasonal employees.

The CFO is responsible for directing the financial operation and functions of the Club and assisting the General Manager/COO and the Finance Committee on all strategic matters relating to budget development, management, analytics/metrics, forecasting needs and internal controls. This position is also responsible for developing policies to control and coordinate accounting, auditing, budgets, taxes, Club assets and related activities and records, and develops, establishes and administers procedures and systems pertaining to all financial matters. This position also evaluates operating results in terms of costs, budgets, policies of operation, trends and increased profit possibilities. He or she manages the organization, staffing, scheduling, training and professional development of their department members, as well as oversees the technical Human Resources matters of the Club.

Reporting to the GM/COO, the CFO will directly oversee the accounts payable and accounts receivable staff members as well as foster a success-oriented, accountable environment within the Management Team of the Club, providing creative leadership and direction to all staff members, with particular emphasis on education and guidance with regard to individual department financial matters. Experience and savvy with the research, procurement and implementation of various information management systems and technologies is highly desired.

The CFO will work closely with the GM/COO and be responsible for the operation in the absence of the GM/COO. The CFO attends all Board meetings and is responsible for the preparation of all necessary documents and reports required for all Club committee meetings, including all logistics and preparations for the Annual Stockholder’s Meeting held each August.

The successful candidate will be analytic, proactive and strategic in their thinking around financial matters of the Club and will be excited about providing additional management support to the operations in partnership with the GM/COO. A positive and outgoing personality to engage with a sophisticated membership and staff members is highly desired, as is being comfortable with providing presentations and public speaking at meetings.

Candidates must have graduated from a four-year college or university with a degree in accounting, finance or a related field and have a minimum of eight years professional accounting experience. Experience in private clubs or other high-end hospitality related operations in a controller/accounting capacity is required. Preference will be given to candidates with an MBA in Finance and CPA or CHAE certification. Additional club management certifications (ex. CCM, CCE) are highly desirable.

Candidates must demonstrate a desire, interest and commitment to live in Cape Cod and embrace the New England culture and climate. Candidates must also be eager and willing to work in a seasonal club environment with availability to work on the weekends and evenings as needed.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at [alison@denehyctp.com](mailto:alison@denehyctp.com).



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