



Canoe Brook Country Club – Summit, New Jersey

Director of Golf

Canoe Brook Country Club is a family oriented, private member-owned country club situated on 280 acres in Union County, New Jersey. The Club features two par-72 championship golf courses. The North Course, measuring 7,115 yards, opened in 1901 and has since been renovated by Walter Travis, and, later, by Rees Jones. The South Course, measuring 6,753 yards, opened in 1924 and was designed by Charles H. Alison of Colt, Alison and MacKenzie. Collectively, the two courses host approximately 27,000 rounds and 12 outings annually. Canoe Brook has played host to events such as the U.S. Open Sectional Qualifiers, the U.S. Women's Amateur Championship, the Met Open, the American Junior Golf Tournament and the British Open International Final Qualifying America. The Club has a robust 9-holer and 18-holer tournament program and junior golf program with over 350 participants of varying ages and skill sets. The Club recently completed a \$23 million facilities upgrade that has received notable awards.

Additional golf amenities include three practice facilities (a driving range, with sand and chipping areas; a putting green; and a new short-shot and chipping green), a full-service pro shop, and a caddie program with 50 full-time caddies and 50 seasonal caddies. While Canoe Brook is primarily a walking Club, carts are available based on age and need. Other Club amenities include seven Har-Tru tennis courts, 5 paddle courts, tennis pro shop, men's and ladies locker rooms, a 25-meter swimming pool, and children's pool.

The Director of Golf provides leadership and operational direction for all aspects of golf operations. He/she develops and implements strategies, golf events, and golf programs to provide exceptional service and golf experience to members and their guests, while ensuring the policies and best interests of the Club are met and protected. The Director of Golf is responsible for the hiring, mentoring, and development of a high achieving and member-focused staff. He/she develops budgets and recommends and implements effective operational policies to meet or exceed budget expectations to achieve departmental goals as established by the General Manager/COO.

The Director of Golf nurtures a member-focused, high touch service culture that highly values member recognition, anticipatory service, and the enhancement of the member experience. He/she ensures that members and guests receive premier service and an exceptional golf experience with the highest standards for all golf programming and services across all player segments. The Director of Golf is expected to maintain a pleasant and professional manner and is expected to be visible and readily accessible to members and their guests at appropriate times when activity levels are high or as important events occur.

The successful candidate will be an engaging and approachable leader who will be well received and accessible to a wide range of members of varying dispositions and playing skills; a PGA Professional with an overriding sense of quality awareness relating to every part of the golf operations including a high quality, courteous, well-trained and efficient staff. Candidates with experience and success instituting new and innovative member experiences and hospitality practices are highly desired.

Candidates should be PGA Class "A" certified with a minimum of eight years or more of professional golf management experience with a minimum of four years as a Head Professional. This experience should have been achieved largely at a respected, full service, country club. Candidates must also have experience owning or managing a green grass retail operation with sales volume of \$500,000 or higher.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested candidates should complete the [Golf Candidate Form](http://denehyctp.com/submissions/) available on our website at <http://denehyctp.com/submissions/> and submit a compelling cover letter and resume for consideration to news submissions@denehyctp.com. If you have any questions or need further assistance, please contact Senior Consultant, Barbara McAuliffe at 203.319.8228 or by email at Barbara@denehyctp.com.



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