



## The Club at New Seabury – Mashpee, Massachusetts

### Vice President of Operations

The Club at New Seabury is located in the New Seabury community in Cape Cod, and overlooks the Nantucket Sound. Privately owned and situated on 2,000 acres, the Club has 780 members of which 510 are full privileged. The Club is open approximately nine months of the year, with golf available year round on the Dunes course, weather permitting. The fitness center is open to members year round. Club amenities include 36-holes of golf on its Ocean and Dunes courses, a 42,000 square-foot clubhouse, a beach pavilion with snack bar, waterfront Popponesett Inn with restaurant and tented event space, Beach Bar and Lounge, private beach access, 16 tennis courts, active social and junior programming and 26 keys for lodging. The Club does allow the public to dine in its facilities and to book events, however, there are areas and amenities of the Club that are reserved for members only. Construction of a new 9,000 sq.ft. fitness and pool center is currently underway and scheduled for completion by summer of 2017.

The Club's new position of Vice President of Operations reports to the General Manager and oversees the departments and department heads for the areas of beach operations, lodging, finance, information technology, fitness, athletics, and racquets. He/she ensures that proper allocation of resources and staffing are in place to achieve budgeted goals and that all assigned areas are managed and operated professionally, in alignment with the standards established by the General Manager. The Vice President of Operations will be responsible for all aspects of the set-up and opening of the Club's new Athletic Center including, but not limited to, staffing, training, programming, and establishing service standards and protocols.

The Vice President of Operations must be a strong people manager capable of motivating, training, and leading staff to provide best in class customer service; able to assess the knowledge, skills, and abilities of direct reports to ensure they are performing at the appropriate levels to achieve departmental goals and meet service standards associated with their positions and departments.

Candidates must have strong financial acumen to analyze, understand, and measure financial health and performance to make informed decisions and proactively manage areas of responsibility. Success with recruiting, improving service levels and processes, and implementing best practices in a resort environment are highly desired. Ideal candidates will have prior "start-up" opening experience with a new, high-end athletic center.

Candidates must have a four year bachelor's degree (master's preferred) in Business Administration or Hospitality Management; experience in a senior management position overseeing multiple departments in the hospitality industry is preferred. Hospitality work experience could include a high-end resort, casino or a major hotel brand.

Candidates must be eager and willing to work in a seasonal club environment with availability to work on the weekends and evenings as needed.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or to recommend a candidate, please contact Alison Savona, senior consultant, at 203.319.8228 or by email [alison@denehyctp.com](mailto:alison@denehyctp.com).



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