



Park Meadows Country Club – Park City, Utah

General Manager

Park Meadows Country Club opened in 1983 and became private in 1997. It is the only in-town golf and social club in the mountain town of Park City, Utah. The Club's culture, amenities and programming reflect the enhanced mountain lifestyle of Park City – named "Best Town Ever" by *Outside Magazine*. The Jack Nicklaus championship golf course, host of 10 Senior PGA Tour events, appeals to golfers of all abilities offering stunning scenery and challenging play set among beautiful fields, flowing streams and majestic peaks. The par 72 golf course measures 7,422 yards and hosts 13,500 rounds annually. Additional Club amenities and services include an expansive driving range and practice areas, a year-round golf simulator, pool, fitness center, fine and informal dining, cross-country skiing and snowshoeing trails, and a variety of social programming and events.

In 2015, the Club entered into an agreement with the Stein Eriksen Lodge Management Corporation (SELMC) to provide management support services and resources to the Club. The Stein Eriksen Lodge is a 5-Star, 5-Diamond property earning the 2015 Forbes Travel Guide Five Star Award and distinction as "World's Best Ski Hotel" at the 2014 and 2015 Ski Oscars. Through this new agreement, members benefit from the resources and support SELMC provides in improving the overall member experience at the Club. Stein Eriksen Lodge and Chateaux guests have access to the Club's golf course (on a limited basis) and club members receive special pricing for lodging, dining and spa services at the Stein Erikson Lodge property.

The 23,000 square foot clubhouse is open year round for dining excluding seasonal closures and private parties. The Club offers dining in the Main Dining Room (capacity 150-200), the Founders Room (16), the outdoor patio (50) and the Lounge (75). Annual gross revenues are \$3.4 million. Food and beverage sales are approximately \$600,000. During the height of the season, there are approximately 100 employees.

The General Manager will be responsible for managing all operations of Park Meadows Country Club consistent with the strategies and policies established by the Board of Directors and the Club's By-laws and Rules/Regulations and in partnership with SELMC. He/she is expected to drive, direct and coordinate all management functions of the Club and work in concert with committee chairs. The General Manager is responsible for the daily operations of the Club, shaping the quality of the Club's amenities and services to ensure excellent member and guest satisfaction in accordance with the core values, guiding principles and culture of SELMC – the "Stein Way."

The General Manager reports the Club's President and to the SELMC Chief Operating Officer and leads the Club's management team which includes: the Director of Finance, Director of Golf, Golf Course Superintendent, Executive Chef, Facilities/LR/Fitness Center Manager, and the Membership Sales and Services Manager. The General Manager must be well-organized and able to set priorities and delegate effectively with appropriate follow-up and oversight. He/she must be highly visible and able to build a positive work environment with a high degree of effective communication; an energized and humanistic coach on an individual and team basis who will hold department heads accountable and foster a member-focused service culture club-wide achieved by integrating the SELMC Guiding Principles and Core Commitments.

With full P&L responsibility, the General Manager must possess strong operational, financial and analytic skills as well as a commitment to excellence on all levels. Shaping and delivering a first-class member and guest experience in all departments while achieving budgeted goals will be a critical measure of success for the General Manager. The Club is undergoing a major clubhouse renovation which will require the next General Manager to successfully open the Club in September of 2017. Experience with capital projects, opening new operations, as well as managing member expectations during this project is highly desired.

The General Manager is the "face of the Club" both externally in the community and internally as a person and personality that members are eager to see at the Club. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the next General Manager.

Excellent candidates will have private club experience in a mountain lifestyle setting with resort and seasonal environment experience being highly beneficial. Candidates must demonstrate a desire, interest and commitment to live in the greater Park City community and embrace the Wasatch Mountain quality of life that the region offers. This is an excellent opportunity to be aligned with a 5-Star, 5-Diamond, award winning lodging brand and be in a best practice environment.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have additional questions or would like to recommend a candidate, please contact senior consultant, Alison Savona at 203.319.8228 or by email at alison@denehyctp.com.



501 Kings Highway East – Suite 300
Fairfield, CT 06824
203.319.8228

3465 North Pines Way
Wilson, WY 93014
307.690.7931

2355 Westwood Blvd., #274
Los Angeles, CA 90064
310.409.8957