



San Luis Obispo Country Club – San Luis Obispo, California

General Manager

Opened in 1957, the San Luis Obispo Country Club is the premier country club in the community of San Luis Obispo, California. The Club looks upon the Nine Sisters: a series of volcanic hills beginning with Islay Peak that works its way to Morro Bay some 15 miles away. In recent years, the Club has reinvented itself as a family oriented full service country club and prospered from the strategic repositioning of the Club in the marketplace. The 'Happiest City in North America' is a picturesque college town in the midst of the central coast wine country and within minutes of the beach. An impressive mix of education, agriculture, tech, and tourism fuels the community of San Luis Obispo.

The Clubhouse is open year-round and provides 20,000 square feet with à la carte dining rooms, banquet spaces and men's and ladies locker rooms. It affords amenities including a recently expanded fitness center (5,000 sq. ft.) with a group exercise studio and spa services available. The Club offers swimming in a junior Olympic size pool, six tennis courts (hard court), a children's activity room, a snack bar serving golf, tennis and swimming, and two bocce courts added last year. Gross revenues of the corporation are projected to be over \$7.4 million with food and beverage revenues accounting for \$2 million. Membership consists of equity full privilege members (370) and several classes of non-equity (tennis, fitness and clubhouse) totaling 740 members. The Club has active family programming and offers food and beverage services except on Mondays. The Club hosts many of the community's premier events including the Straight Down Fall Classic, several college golf and tennis tournaments, and Northern California Golf Association tournaments. The Bruin Wave women's golf tournament was held the past two years at SLOCC, co-hosted by Pepperdine and UCLA, with the top college women golf teams in the country participating.

The General Manager operates under the GM/COO model. The GM will be responsible for creating and managing operations and member programming of San Luis Obispo Country Club consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. The General Manager/COO will hire, develop and lead all staff including the Aquatics Director, Controller, Director of Tennis, Director of Fitness, Clubhouse Manager, Human Resource/Payroll Manager, Golf Course Superintendent, Head Golf Professional, and Director of Membership and Marketing. The General Manager will oversee approximately 130 employees in season and 115 year-round. Development of excellent collaborative relationships with the President the Board of Directors and Committees along with staff reports is an expectation.

The new General Manager/COO should have an affable personality and be a strategist who will create and maintain high standards to enhance San Luis Obispo Country Club within the membership and outside the Club. The General Manager is expected to be highly engaging with the membership and to be recognized as the front facing leader of the entire operation. A strong and personable leader who will plan, develop, and coach a team to execute a world class experience by applying critical thinking and thoughtful review of the Club's operations to meet and/or exceed the memberships' expectations.

Outstanding candidates will possess the ability operate a full-service country club with excellent service and member programming. He/she must be an effective team builder, trainer, and mentor, while empowering the team to grow and create. The candidate needs to demonstrate outstanding financial skills in collaboration with the Board of Directors. Candidates should also have an engaged and prepared style in the boardroom and be able to lead or navigate meetings efficiently, effectively, providing suggestions and options based on his/her professional expertise.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please contact Kirk Reese at 310.991.9768 or by email at kirk@denehyctp.com.



301 Kings Highway East – Suite 300
Fairfield, CT 06824
203.319.8228

3465 North Pines Way
Wilson, WY 93014
307.690.7931

2355 Westwood Blvd., #274
Los Angeles, CA 90064
310.409.8957