



## Vicmead Hunt Club – Greenville, Delaware

### General Manager

Founded in 1920 and incorporated in 1924, Vicmead Hunt Club is in the rural community of Greenville, Delaware in the Delaware Valley minutes away Wilmington and Philadelphia. The clubhouse was long ago the farm of Henry Canby. In 1965, Bidermann Golf Club was established through use of Henry Francis du Pont's original 9-hole Winterthur course and with additional acreage. In 1977, Vicmead Hunt Club merged with Bidermann, a golf course designed by Dick Wilson that is considered to be one of the best courses in Delaware, to become a two-campus facility. Today, Vicmead Hunt Club serves as a full-service country club and Bidermann as a full-service golf club.

The Vicmead Hunt Club location features a 36,000 sq.ft. athletic center that hosts two hard tennis courts, three squash courts, and 1,200 sq.ft. fitness center. Other facilities on Vicmead's campus include a swimming pool with lap lanes, six outdoor Har Tru tennis courts, three paddle tennis courts, equestrian facilities which include a barn hosting 30 stalls, indoor and outdoor riding rinks, and riding trails. Bidermann hosts the Club's 18-hole golf course, practice facilities and golf shop as well as dining facilities located in the 5,000 sq.ft. Farmhouse. Locker room facilities are provided in a converted barn.

The 10,000 sq.ft. clubhouse at Vicmead is open year-round and features dining and entertainment venues for à la carte dining, banquet facilities, and ample patio spaces overlooking the equestrian paddocks and spectacular views. The Club has active family programming and offers food and beverage services except on Mondays. Gross revenues of the corporation are projected to be over \$5.4 million with food and beverage revenues accounting for \$1 million. Membership consists of 389 equity full privilege members.

The General Manager operates under the GM/COO model and is responsible for creating and managing operations and member programming of Vicmead Hunt Club consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. The General Manager will establish and implement standards for programs and will manage an extraordinary member and family experience. Development of excellent collaborative relationships with the President, Board of Directors, and committees along with staff reports is an expectation.

The General Manager will hire, develop and lead all staff including the Controller, Tennis Professional, Facilities Manager, Clubhouse Manager, Golf Course Superintendent, Head Golf Professional, Human Resource Manager and Membership and Catering Manager. The General Manager will oversee approximately 110 employees in season and 40 year-round.

The position requires a strong and personable leader who will plan, develop, and coach a team to execute a world class experience by applying critical thinking and thoughtful review of the Club's operations to meet and/or exceed the memberships' expectations. Outstanding candidates will possess the ability to operate a full-service country club with excellence in service levels and member programming by applying effective team building, training, and delegation while demonstrating superior financial acumen in collaboration with the Board of Directors.

The new General Manager will be expected to have an affable personality and be a strategist who will create and maintain high standards to enhance Vicmead Hunt Club within the Membership and outside the Club. The General Manager is expected to be "in touch" with the Membership and to be recognized as the front facing leader of the entire operation.

**Compensation:** The Club will offer a competitive compensation plan, along with standard benefits.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please contact Kirk Reese at 310.991.9768 or by email at [kirk@denehyctp.com](mailto:kirk@denehyctp.com).



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