



## **Sleepy Hollow Country Club – Scarborough, New York**

### **General Manager**

Founded in 1911, Sleepy Hollow Country Club is one of the most prestigious country clubs in America located on 338 acres in Westchester County, 40 minutes north of New York City. The Club features American Renaissance inspired structures and commanding views of the Hudson River. Its rich history includes prominent and social figures from the Gilded Age era including the Rockefeller, Vanderbilt, Macy and Astor families. Today, it is a Platinum Club of America® that is family centric and attracts members from New York City and Westchester County.

The 27-hole golf course, recognized as one of Golfweek's Best Classic Courses, has hosted professional and amateur events. Additional Club amenities include: a pool complex, 10 Har-Tru tennis courts, four heated platform tennis courts, four squash courts, 18 guest rooms, skeet & trap, 47 horse stables, paddocks and indoor riding facility, professional-owned shops for golf and racquet sports, Golf Performance Center, and a fitness complex. Youth activities are offered in golf, tennis, squash, riding and summer camp.

The 60,000 sq.ft. clubhouse is open year round with limited service during January through March. The Club offers informal and formal dining and banquet venues, including the outdoor West Lawn tented event space that can accommodate up to 430 guests. Gross revenue is \$13.5 million; \$3.4 million is derived from food and beverage sales, of which 60% is generated through private events. There are currently 600 members. During the height of the season there are 175 employees. Recent improvements include upgrades to guest rooms, renovation of the men's locker room wet areas, outdoor patio, road paving work, greens improvements, and the relocation of the West Lawn event tent and flag.

With full P&L responsibility, the General Manager reports to the Board of Governors and will lead the management team which includes: Controller, Grounds Superintendent, Head Golf Professional, Head Tennis Professional, Activities Director, Director of Member Dining, Executive Chef, Director of Catering, Facilities Manager, and Housekeeping & Guest Services Manager. The long tenured and dedicated staff will require an approachable and motivating leader who can provide creative direction without micromanaging and who will consistently hold staff accountable at the highest level. Excellent candidates will have track record of developing, coaching and providing cohesiveness to foster a culture of teamwork throughout the team and the Club at large.

The General Manager must be an energetic and dynamic leader with a commitment to excellence on all levels and able to impart and nurture a strong service culture throughout the Club; a forward thinker who understands the Club's culture and sophisticated membership. The next General Manager must continue the momentum of excellence and strive to further elevate the Club with regard to service levels, increased usage, and stimulating and relevant programming.

The General Manager will be expected to be a student of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices in hospitality and private club management. Top candidates will have a national reputation and have a lineage of leading nationally recognized private clubs. Experience with guest rooms operations and leveraging this area within a private club to achieve increased occupancy and revenues is highly desired, as is experience with capital project planning and management and membership marketing success.

The General Manager will represent the Club in the community and must exhibit the highest level of personal and professional conduct both within and outside the Club. An affable, visible and genuine interest in building relationships with the membership is a critical attribute of the next General Manager. Also important is being passionate about maintaining the high brand of Sleepy Hollow Country Club with a presence, gravitas and sense of sophistication in order to command the respect of all constituencies.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at [alison@denehyctp.com](mailto:alison@denehyctp.com).



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