



## Hillcrest Country Club – Boise, Idaho

### General Manager

Opened in 1940, Hillcrest Country Club is the premier golf and country club in the capital city of Boise, Idaho. From its location, the Club looks north towards the Boise mountain range in Boise National Park. Hillcrest Country Club has a rich golfing history and has played host to the Web.com tour's Boise Open since its inception twenty-eight years ago, furthering its legacy of golf and providing charitable contributions to the greater Boise community. The Club hosts many of the community's premier events including the Albertson's Boise Open.

Settled within southwestern Idaho's Treasure Valley, Boise is a picturesque city offering activities throughout the four seasons. Hiking, skiing, rafting, mountain biking and camping are all a part of the active lifestyle of the community. While Boise is the 3rd largest metropolitan area in the Pacific Northwest behind only Seattle and Portland, it retains the charm of a small city framed by the surrounding mountains and river greenbelt winding through the city center. It has made many "Best Places to Live" lists including those of Sunset Magazine, U. S. News and Liveability.com. Boise offers an impressive mix of education, culture, corporate headquarters, tech and tourism along with its four seasons lifestyle.

Renovated in 2011, the 38,000 square-foot clubhouse is open year-round and features three à la carte dining rooms, banquet spaces, fitness, and men's and ladies locker rooms. The Club offers a junior Olympic-size pool, six tennis courts (hard surface), a children's activity room, and a snack bar serving the pool area. Gross revenues are projected to be over \$5.4 million with food and beverage revenues accounting for \$2 million. The Club has active family programming and offers food and beverage services daily with the exception of Mondays. There are 600 members.

The General Manager operates under the GM/COO model. The GM will be responsible for creating and managing operations and member programming of Hillcrest Country Club consistent with the direction and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. The General Manager will hire, develop and lead all staff including the Aquatics Director, Controller, Director of Tennis, Clubhouse Manager, Golf Course Superintendent, Head Golf Professional, and Director of Membership and Marketing. The General Manager will oversee approximately 200 employees in season and 85 year-round. Development of excellent collaborative relationships with the President, the Board of Directors and Committees along with staff reports is an expectation. The new General Manager requires an affable personality while being a strategist who will create and maintain exacting standards to enhance Hillcrest Country Club's reputation within the membership and outside the Club. The General Manager is expected to be highly engaging with the membership and staff and be recognized as the front facing leader of the entire operation. Critical to both the Club and the new General Manager's success is a strong and personable leader who will plan, develop, and coach a team to execute a world class experience by applying critical thinking and thoughtful review of the Club's operations to meet and/or exceed the memberships' expectations.

Outstanding candidates will possess the ability to operate a full-service country club with excellent service and member programming. He/she must be an effective team builder, trainer, and mentor, while empowering the team to grow and create. The candidate needs to demonstrate outstanding financial skills in collaboration with the Board of Directors. Candidates should also have an engaged and prepared style in the boardroom and be able to lead or navigate meetings efficiently and effectively, providing suggestions and options based on his/her professional expertise.

The Club's well-respected General Manager is retiring after 28 years of excellent service.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or to recommend a candidate, please contact Kirk Reese at 310.991.9768 or by email at [kirk@denehyctp.com](mailto:kirk@denehyctp.com).



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