



Bonnie Briar Country Club – Larchmont, New York

General Manager

Founded in 1921, Bonnie Briar Country Club is a member-owned full-service club, located in Larchmont, New York just 30 minutes from Manhattan. The Club has evolved over the years to embrace an atmosphere of friendly, relaxed fun while keeping its rich heritage and traditions. Featuring a classic Tillinghast/Emmett 18-hole golf course, the Club hosts 22,000 rounds annually and is home to one of Westchester's top practice facilities and learning centers. The Club is proud of its family friendly environment that has contributed to its robust junior golf and tennis programs. Recent completed projects include improvements to the men's locker room and lounge area as well as golf course irrigation and water storage.

In addition to terrific golf, other club amenities include four Har-Tru and two red clay tennis courts, an Olympic-size swimming pool and children's pool, and golf and tennis pro shops. The 23,000 sq. ft. clubhouse, originally built as a residence, is open the last week of March through January 1st and features several dining outlets: Main Dining Room (seats 125), Hearth Room (seats 70), Upper and Lower Terraces (seating 125 each). Gross revenues total \$8.1 million with \$1.4 million generated from food and beverage sales (18% of F&B from private event sales). There are 100 employees in the height of season and staff housing available for 12 staff members. There are currently 427 member families with a small waitlist.

With full P&L responsibility, the General Manager directs all functions of Club operations and ensures that the Club's facilities, amenities, and services are to a standard that maximize member and guest satisfaction in an atmosphere of hospitality, friendliness and congeniality. He/she delegates the appropriate authority to department heads while retaining ultimate responsibility for all operations and facilities of the Club.

The General Manager reports to the Club President and to the 15 person Board. He/she leads the management team which includes the Controller, Assistant General Manager, Executive Chef, Head Golf Professional, Greens & Grounds Superintendent, Head Tennis Professional and Administrative Assistant. He/she has overall responsibility and accountability for the development, training and performance of the management team and entire staff, and will look forward to further nurturing and developing the member-focused service culture of the Club.

The Club is seeking a dynamic and proactive leader who is able to act decisively, yet diplomatically, managing up to an active Board. A leader that is able to crystalize the Club's vision and implement reenergized programming and services by way of the management team would be embraced.

Candidates must demonstrate advanced financial and business acumen with the ability to manage effectively with the best financial interests of the Club in mind and with flexibility based on volume, usage patterns, and seasonality. The Club's successful culinary program will require a manager who can further shape the dining offerings, experience and private event opportunities.

Ideal candidates will have general manager experience at private clubs with similar scale operations – ideally in a family friendly country club environment. Excellent AGMs from larger clubs will also be considered. A bachelor's degree is highly desired, preferably with a specialization in hospitality management. Candidates should also have a humanistic approach to management, an eye for detail especially with housekeeping, an affable personality and enjoy daily interaction with the membership and staff. Union experience is beneficial as is the understanding of short and long term maintenance needs of a historic building.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or to recommend a candidate, please contact Alison Savona, senior consultant, at 203.319.8228 or by email alison@denehyctp.com.



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