



Lake Shore Country Club – Glencoe, IL

General Manager

Lake Shore Country Club (LSCC) is a premier, member-owned club situated on the shores of Lake Michigan on 127 acres in Glencoe, Illinois just 25 miles north of Chicago. Founded in 1908, LSCC is truly a family-oriented club that offers its members the full range of sport amenities including 18-holes of golf, tennis, paddle and aquatics, in addition to formal and informal dining options and an active social calendar.

The Tom Bendelow designed golf course is separated from the Main Clubhouse building by Sheridan Road and hosts 10,000 rounds annually. It is noted for its difficulty and lengthy par 4's and has a series of ravines that need to be negotiated on several holes. There is a driving range, putting greens and a separate chipping practice area as well as a golf pro shop. The Westside Clubhouse is located on the golf course side of the property and offers members a sophisticated informal dining option which recently has become a popular weekend dining destination for many. There are also two hard surface tennis courts and four paddle tennis courts available on the Westside property.

The 60,000-square-foot Main Clubhouse (Eastside) features several member dining and event space options: Main Dining Room (80), Porch Dining Room (80), Terrace Dining (160), Living Room primarily for events (170), and the Eastside Bar/Lounge (45). All overlooking Lake Michigan, members enjoy seven clay tennis courts, swimming pools for adults and children, cabanas, snack bar, and private beach access. There are 18 overnight guestrooms available for daily or seasonal rental.

The Club generates approximately \$7 million in annual gross revenue with \$1.9 million in food and beverage sales (30% of which from private events). There are 570 memberships with a small waitlist. In the height of season there are 140 employees, of which 50 are employed year round. Staff housing is available.

Reporting to the President and Board of Governors, the General Manager will oversee all operations with full P&L responsibility and lead a dedicated management team which includes the Controller, Director of Hospitality, Executive Chef, Head Golf Professional, Golf Course Superintendent, Head Tennis Professional and Chief Engineer. The successful candidate will look forward to forging high-functioning work relationships with these department heads while holding them accountable to the high standards of the Club.

As the Club anticipates capital improvements in the near future, the General Manager will be expected to provide guidance and expertise with regard to the planning and prioritizing of these projects. In addition, appreciating the traditions of the Club but being on the forefront of industry trends and new ideas is important as the Club looks to thoughtfully progress. Presenting thoughtful options and ideas to the Board and committees and following through to execution at a pace in alignment with the Club's culture is very important as is effective communication to the 16-person Board. The General Manager should prioritize "hospitality" and further nurture this sentiment within the service culture and programming of the Club, leading by example and ensuring an excellent member and guest experience. Strength and passion for food and beverage is critical to help further shape the dining program and service. The successful candidate will demonstrate strong financial acumen and while being a good financial steward, also ensure a premier level of service is provided to its deserving membership.

The General Manager must have a style and personality that fits the Club's signature atmosphere of "understated elegance." Quiet gravitas, unpretentiousness and approachability are ideal attributes of the successful candidate. The General Manager will look forward to building relationships with membership and their families, as well as with the loyal and dedicated staff. This is a family in which the General Manager will ideally integrate fully.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits and perks.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.



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