



Lehigh Country Club – Allentown, PA

General Manager

About the Club

Established in 1910, Lehigh Country Club (LCC) is situated on 206 acres along the “Little Lehigh” in Allentown, Pennsylvania. A private, member-owned, family country club, LCC offers a range of sport and social amenities including 18 holes of terrific golf, outdoor tennis and paddle, a swimming pool and diving well, junior programming in golf and tennis, multiple dining and banquet event options, and an active social calendar. The golf course was originally designed by Master Golf Architect, William Flynn, back in 1927 and offers plenty of challenge for all levels of golfers. LCC is proud to have earned the *Distinguished Emerald Club of the World™* designation from Boardroom Magazine.

The 51,000-square-foot clubhouse is open year-round with the exception of two weeks over January and February. Golf operations remain open year-round, weather permitting. Lunch and dinner service is available Tuesday through Sunday with hours varying seasonally. Dining options include the Main Dining Room (180), Flynn Grille (40), Terrace Grille (110), Mixed Grille (44) and the Flynn Bar. The Club has ample function space in its Four Seasons room (200), Great Hall (80), Presidents Room (30), and Governors Room (40). The Club has a membership of 656 across all categories. Gross revenues are \$7.5 million with food and beverage sales contributing \$2.7 million (35% of which are generated through private events). Over the past eight years, the Club has invested approximately \$5 million in capital improvements that include renovations to the Four Seasons Room, men’s locker room, outdoor patio and air conditioning system. Upcoming projects will include improvements to the pool bathrooms, grounds facility and half-way house.

The Club is situated just outside of downtown Allentown, a city that is enjoying a resurgence in restaurants, shopping, sporting events and arts based cultural activities. New York City and Philadelphia are a two-hour drive away and the location offers outdoor enthusiasts access to their pursuits be it hiking, cycling or skiing.

About the Position

Following a very well-respected General Manager who is retiring after 40 years of leadership and service at Lehigh Country Club, the new GM will look forward to leading and coalescing a team of very dedicated and high functioning department heads that include the Assistant General Manager, Controller, Head Golf Professional, Grounds Superintendent, Executive Chef, Restaurant Manager, Banquet Manager, Clubhouse Engineer and Men’s Locker Room Manager. Reporting to a 13-member Board of Governors, the General Manager will have full P&L responsibility and will drive excellence through all club operations. As the Club moves forward, the next GM will contribute to securing a membership recruitment strategy to meet short and long term membership goals as well as develop a comprehensive communication and technology strategy to make information more accessible and relevant to the membership as well as internally, with Club employees. As a student of industry trends, the General Manager will be expected to bring new ideas and solutions to the table to fuel current and future needs.

About the Ideal Candidate

Ideal candidates will have an open, accessible and approachable leadership style and enjoy building relationships with this wonderful membership and dedicated staff. Top candidates will be excellent communicators, both in managing up to a Board and with disseminating direction, expectations and general information through regular engagement with direct reports. A track record of success in membership growth, developing a club communication strategy and excellence in member-focused service are critical for this position. General Manager experience leading a private, full service club and its related programming and events is required, as is strong financial acumen and an appreciation and understanding of golf operations.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Alison Savona, senior consultant, at 203.319.8228 or by email alison@denehyctp.com.