



The Beacon Hill Club – Summit, NJ

General Manager

About the Club

The Beacon Hill Club, located 20 miles outside of New York City, is situated on nine picturesque acres in Summit, New Jersey on the site of a Revolutionary War Landmark. The focal point of the Club is the 27-room, Tudor-style Main Clubhouse. Carroll P. Basset, founder of the Jersey Central Power and Light Company, built the Main Clubhouse in 1910 as his private home. The home was converted into a club in 1956. Adjoining porches and terraces lead to swimming, tennis, paddle, ice-skating and hockey, season permitting. Beacon Hill's blend of social and sporting activity is carefully planned to appeal to all age groups. Sports programs are offered on three levels: social, instructional and competitive, with professionals supervising all sports. The Club's social calendar is filled with formal and informal programs and events for adults, children, teens and the family as a whole. The Club's active hockey program offers instruction and competition for Intramural Mite, Mite, Squirt, PeeWee, Bantam, U-12 and U-16 girls and four levels of men's teams and a women's team. Members of Beacon Hill Club are also members of the top golf clubs in the area including Baltusrol Golf Club and Canoe Brook Country Club.

Club facilities include eight Har-Tru tennis courts, four paddle courts, racquets pro shop, an adult pool, a children's pool, skating rink, and a hockey pro shop. The Club has an active and engaged membership of approximately 450 members. The 28,000 square foot main clubhouse and 11,000 square foot Carriage House are open year round; the Main Clubhouse is closed on Mondays, with the exception of Monday holidays. Lunch service is available Tuesday to Friday from noon to 2:30pm and dinner service is available Wednesday to Sunday from 5:30pm to 9:00pm. Formal, informal and outdoor terrace dining options are available. Annual gross revenues are over \$4 million; total food and beverage sales are approximately \$1.5 million of which 25% is derived from private events.

About the Position

The General Manager has full P&L responsibility and is responsible for all aspects of club operations. He/she reports to the Club President and to the 16 person Board of Trustees. There is an active and invested Board and Committee system that requires the General Manager to be able to effectively represent the management team and navigate the Boardroom, providing professional guidance and bringing thoughtful options and creative ideas to the table.

The General Manager leads the management team which includes: the Controller, Assistant Manager/Food & Beverage Manager, Facilities Supervisor, Racquets Head Professional, Pool Manager, Camp Director, Membership Coordinator, Program Director, Hockey Pro Shop, and Human Resources Director. He/she indirectly supervises and trains all employees imparting a critical eye to assess areas of strengths and deficiencies both in staffing and club operations. The Club's year-round activities require the General Manager to be fully engaged both in and outside of the summer season. The General Manager must be innovative and creative to stimulate club usage and have a thoughtful approach to shaping and enhancing dining operations.

About the Ideal Candidate

Ideal candidates will have an open, energetic and accessible leadership style and enjoy building relationships with this wonderful membership and dedicated staff. Top candidates will be excellent communicators, both in managing up to a Board and with disseminating direction, expectations and general information through regular engagement with direct reports. Experience in membership growth, developing a club communication strategy and nurturing an excellent member-focused service culture are critical for this position.

Excellent candidates will have a track record of leading by example and developing, coaching and providing cohesiveness to foster a culture of teamwork throughout the Club. The long tenured and dedicated staff requires an approachable and motivating leader who can provide direction without micromanaging and who can consistently hold staff accountable at the highest level.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

Apply for This Position



Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Alison Savona, senior consultant, at 203.319.8228 or by email alison@denehyctp.com.